

Earnings Presentation Third Quarter 2022

October 2022



Agenda

1. Introduction
2. Commercial Performance
3. Financial Results

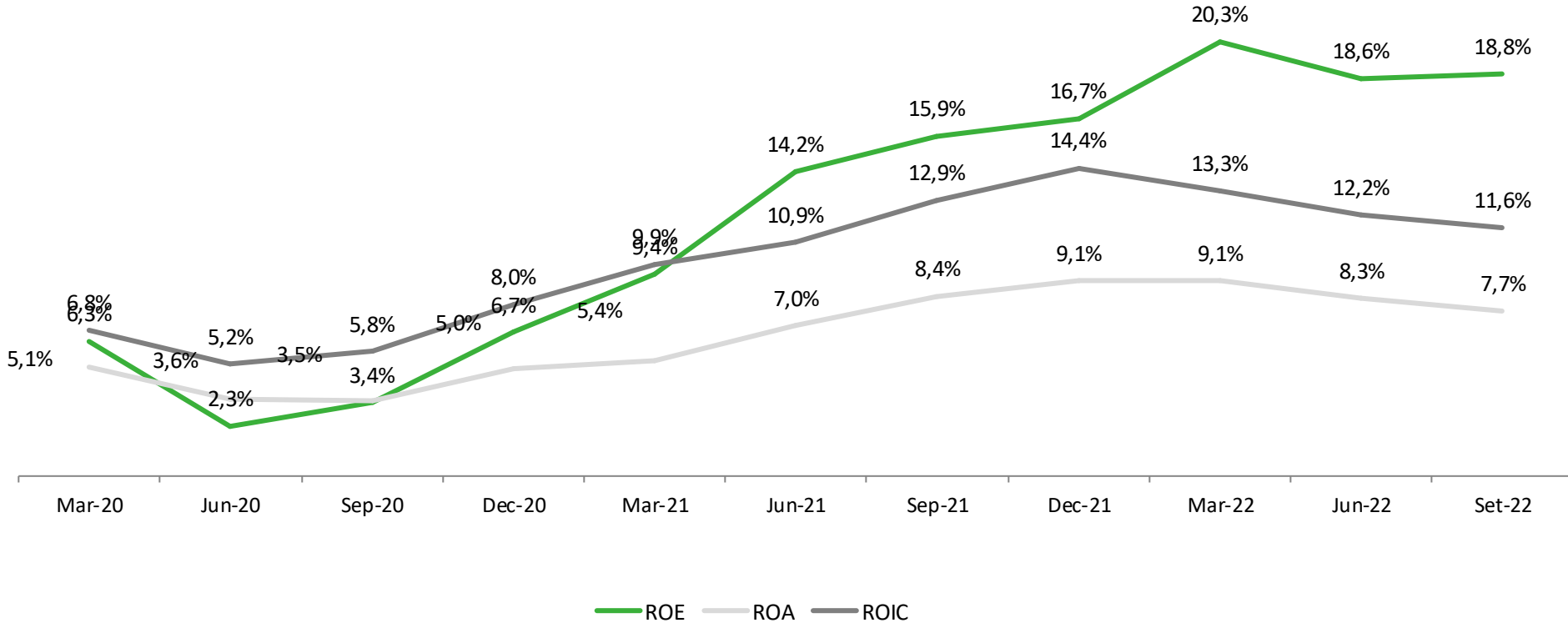
1. Introduction



INTRODUCTION



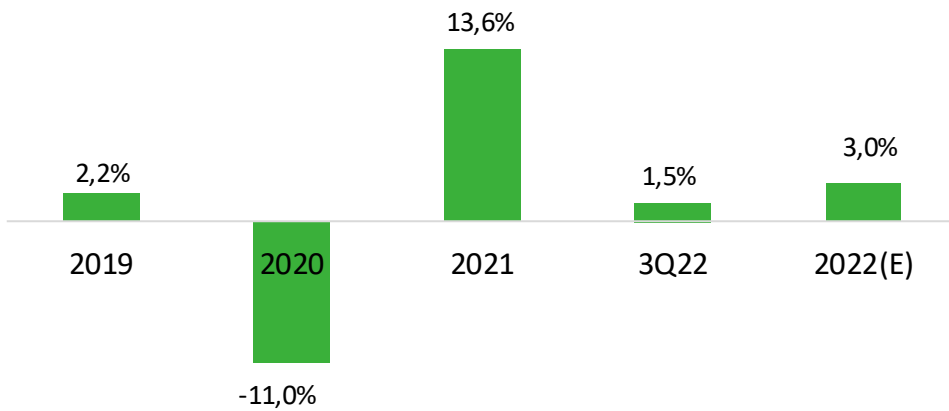
Ferreycorp Profit Ratios



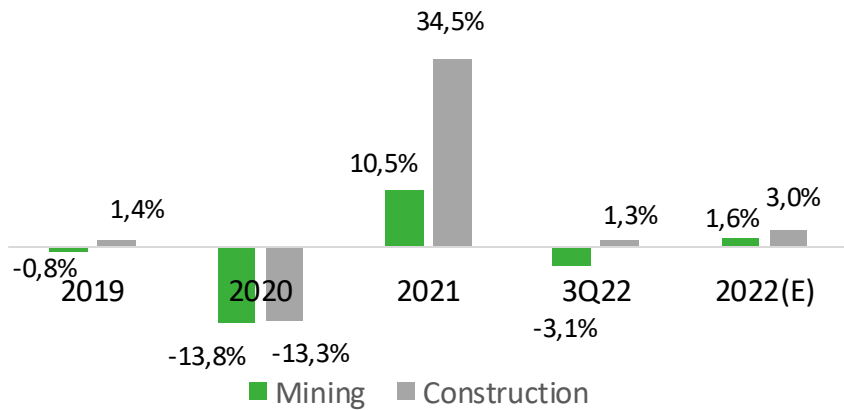
INTRODUCTION



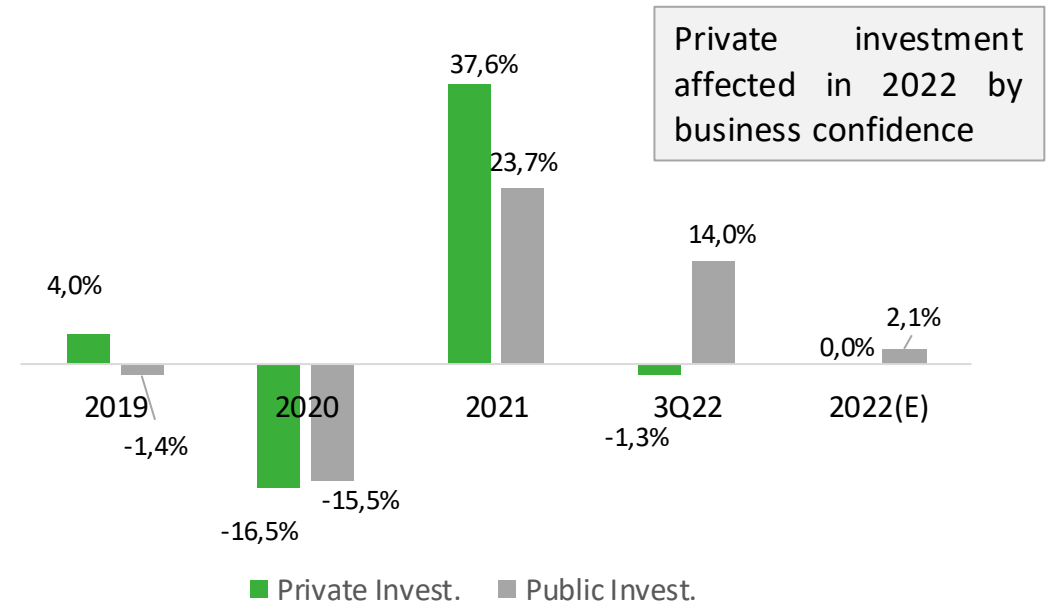
GDP (Var %)



Mining and Construction GDP evolution (Var %)

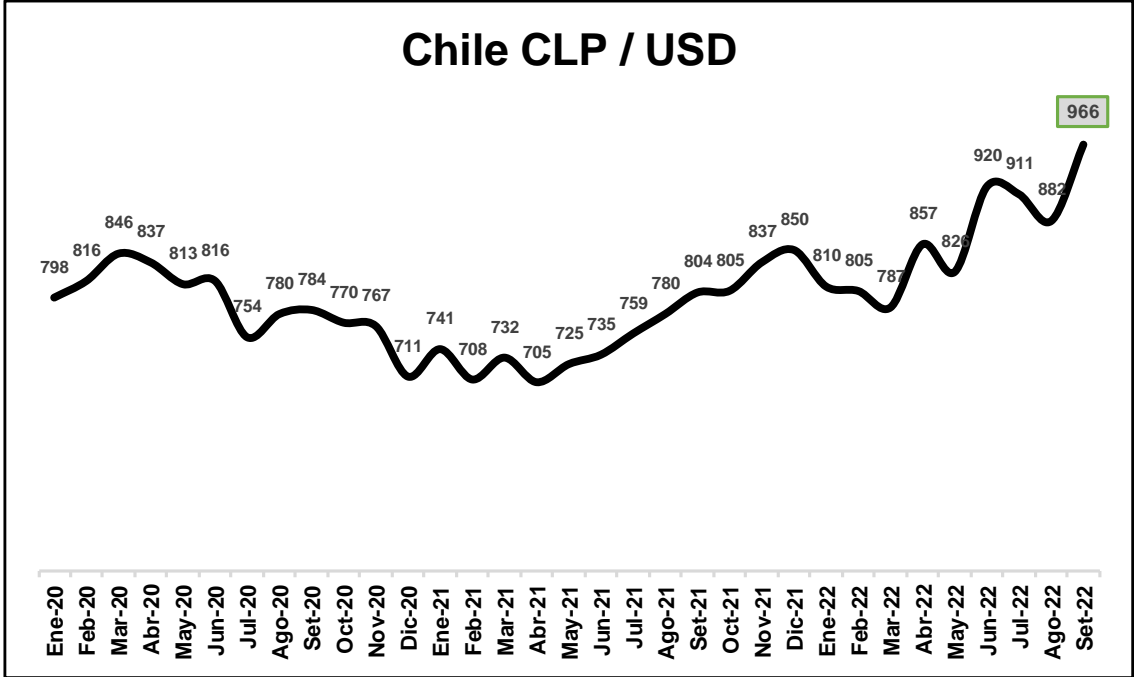
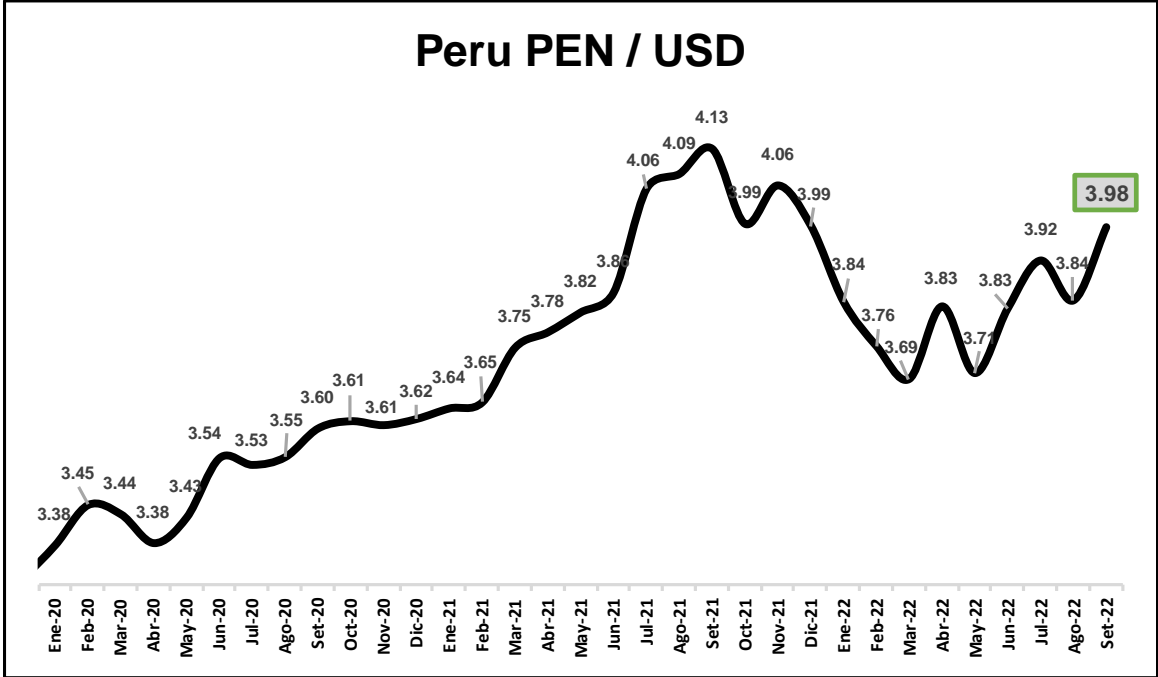


PUBLIC AND PRIVATE INVESTMENT (Var %)



Sources: Central Bank Inflation Report as of September 2022 & Apoyo

INTRODUCTION



Advanced cash dividend payment

- The Board of Directors, on its meeting held on August 31 and in exercise of what's stated in the Dividend Policy, approved to pay an advance cash dividend of S/ 120 million soles, which corresponds to fiscal year 2022 results.
- This amount is equivalent to twelve cents per share (S/ 0.1270).
- This amount was paid on September 29, 2022, with September 19 as record date.



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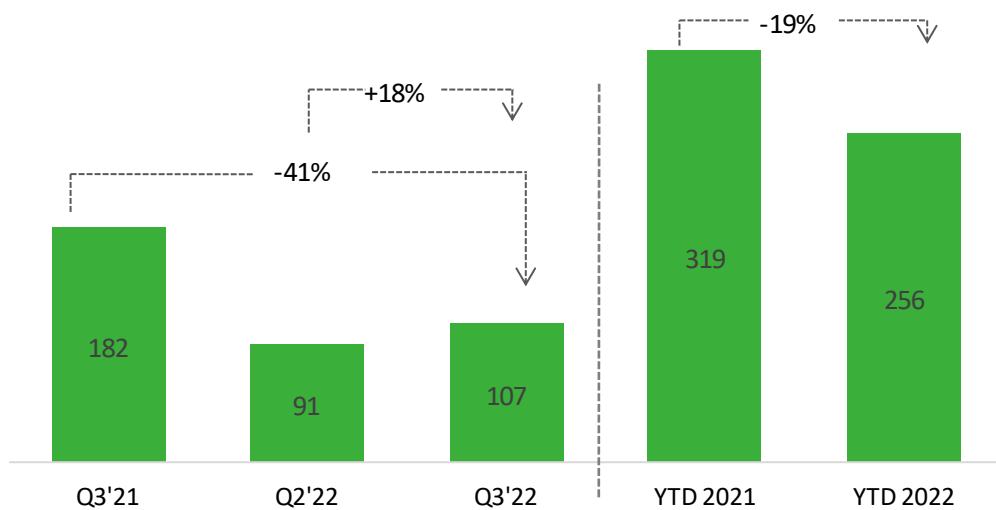
2. Commercial Performance

SALES BY BUSINESS LINES

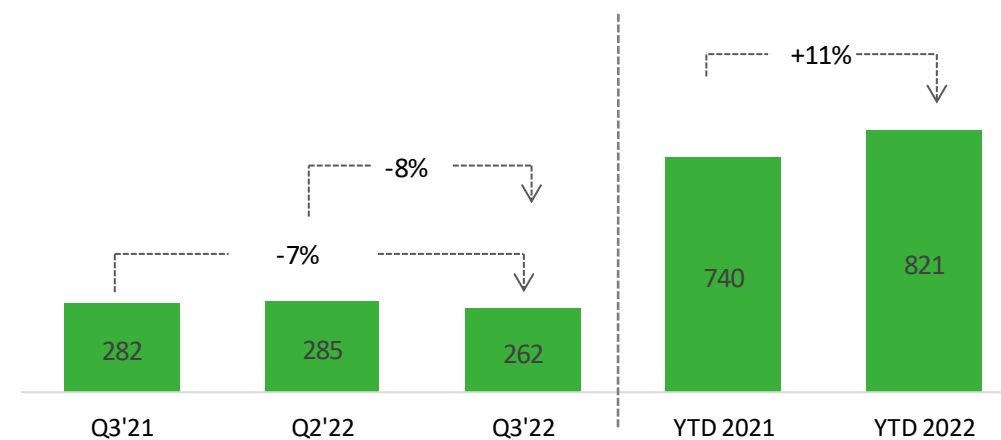
Million Soles (S/ mm)



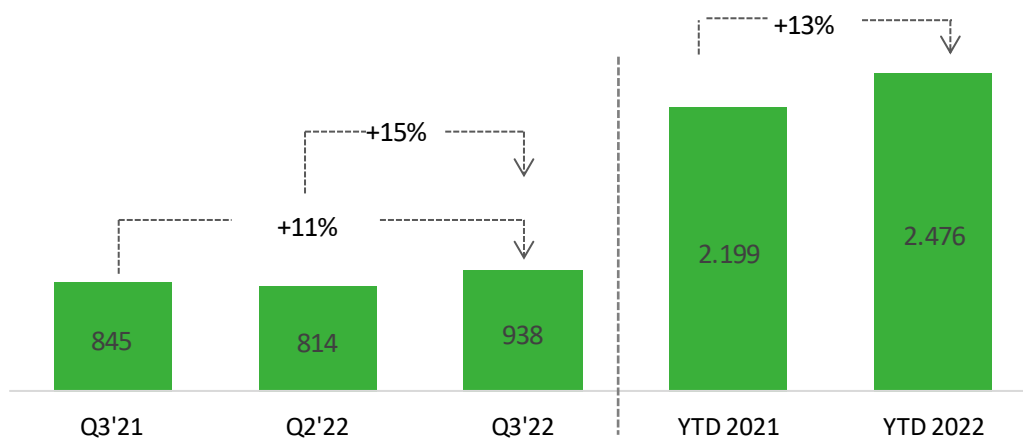
CAT MINING EQUIPMENT



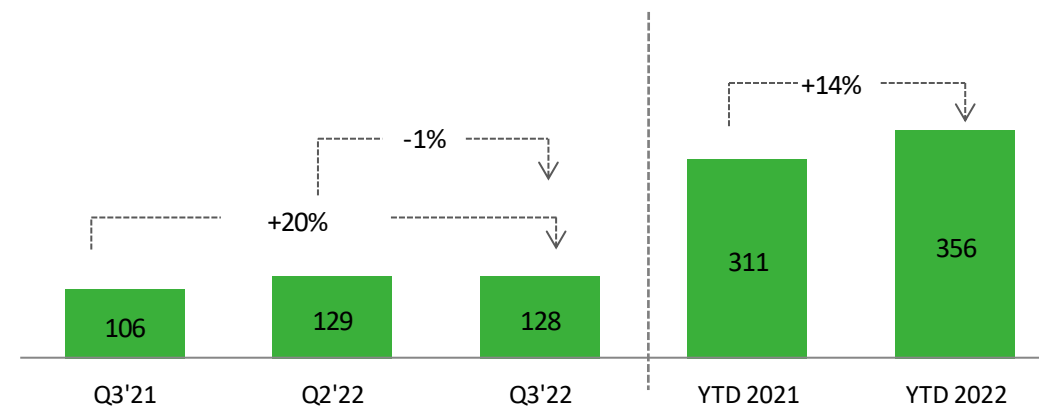
CAT MACHINES AND ENGINES



SPARE PARTS AND SERVICES



RENTAL AND USED





3. Financial Results

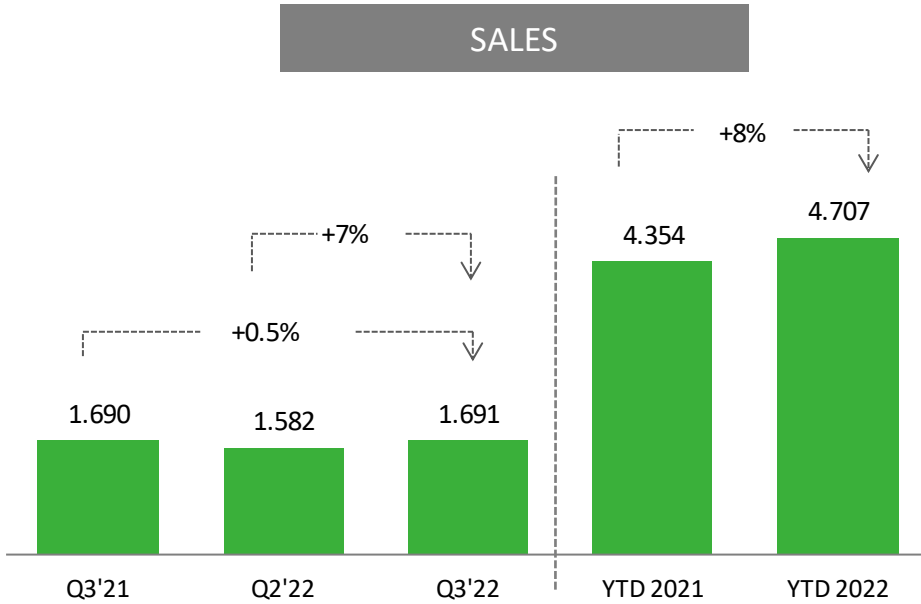
Gross Margin Adj. 3Q2021 = 24.5%, 3Q 2022 = 27.1%
 Operating Margin Adj. 3Q 2021 = 11.4% ; 3Q 2022 = 11.3%
 Ebitda Margin Adj 3Q 2021 = 15.2% ; 3Q 2022 = 14.7%

FINANCIAL HIGHLIGHTS

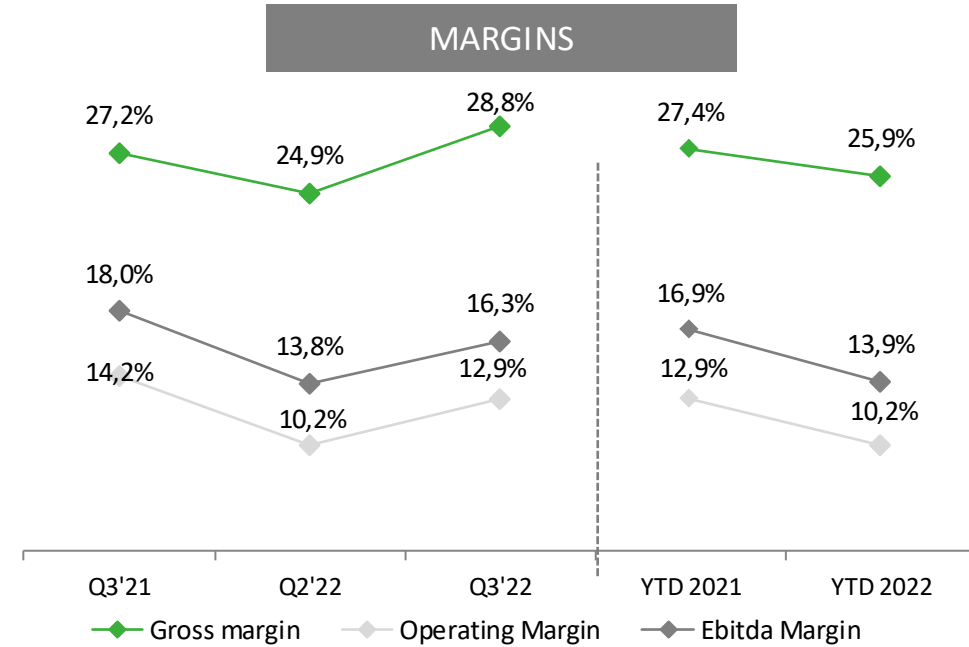
Million Soles (S/ mm)



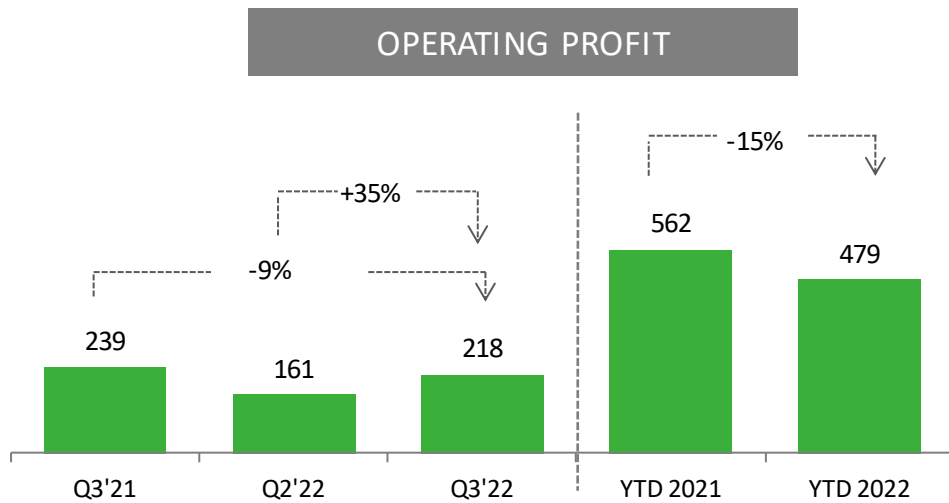
SALES



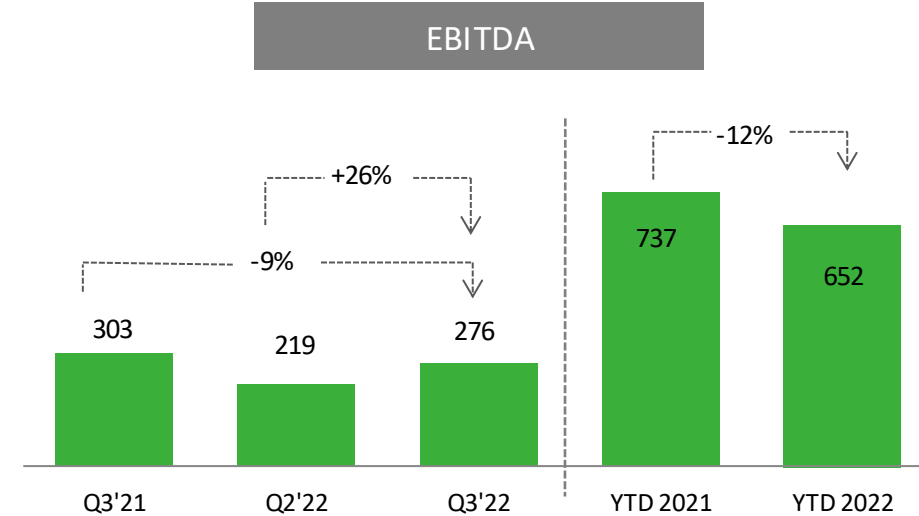
MARGINS



OPERATING PROFIT



EBITDA

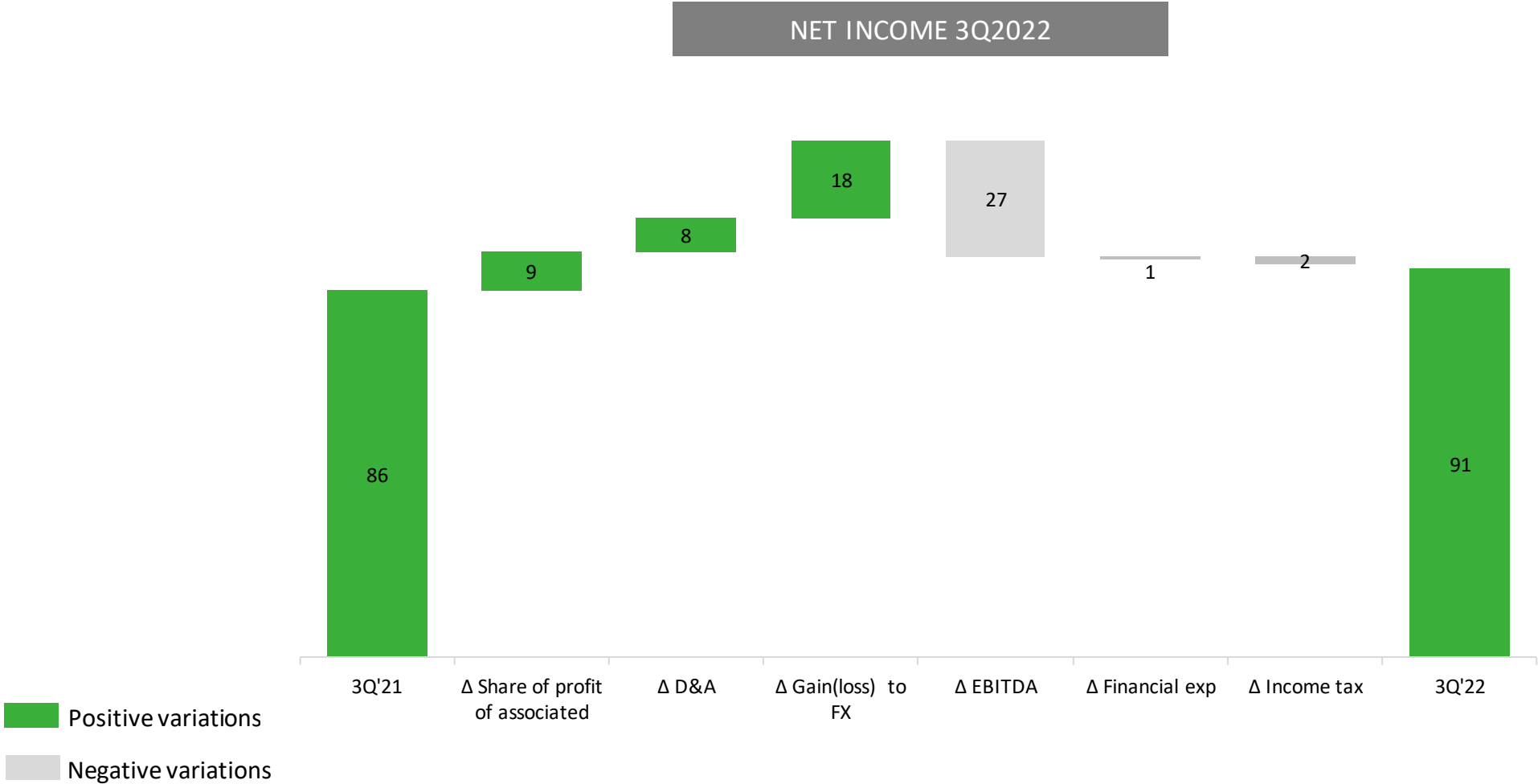


NET INCOME

Million Soles (S/ mm)



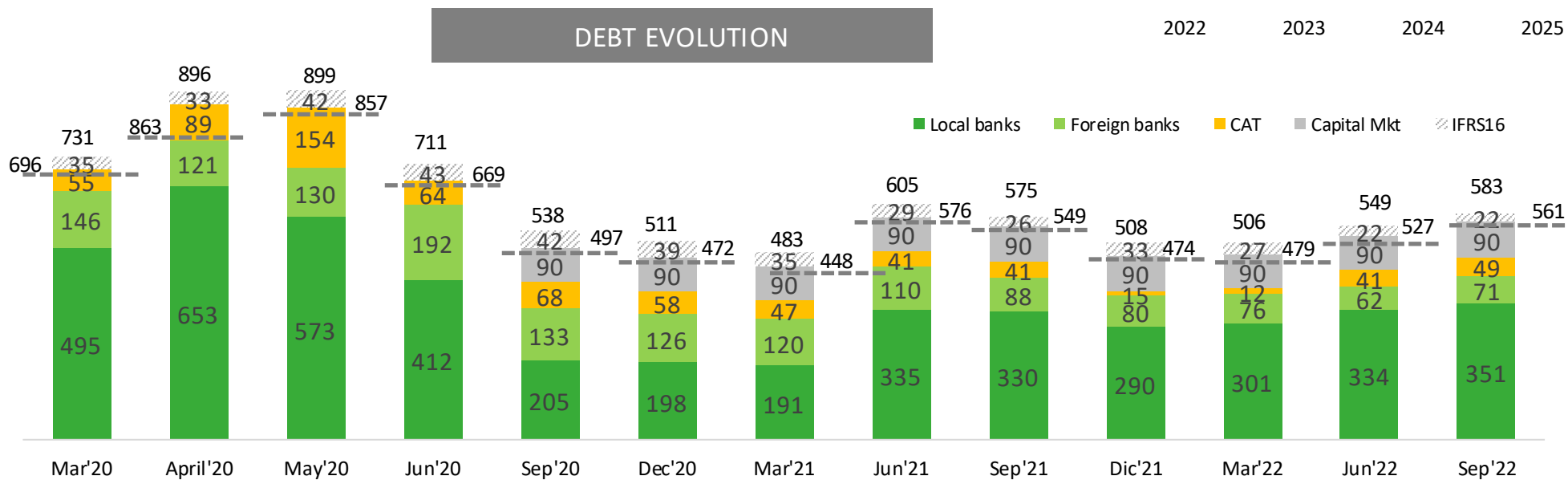
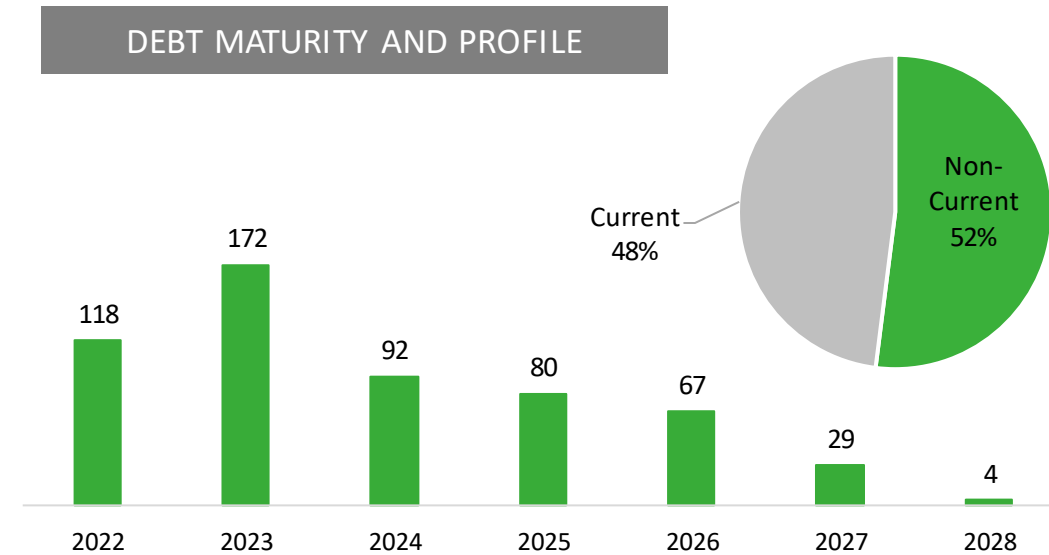
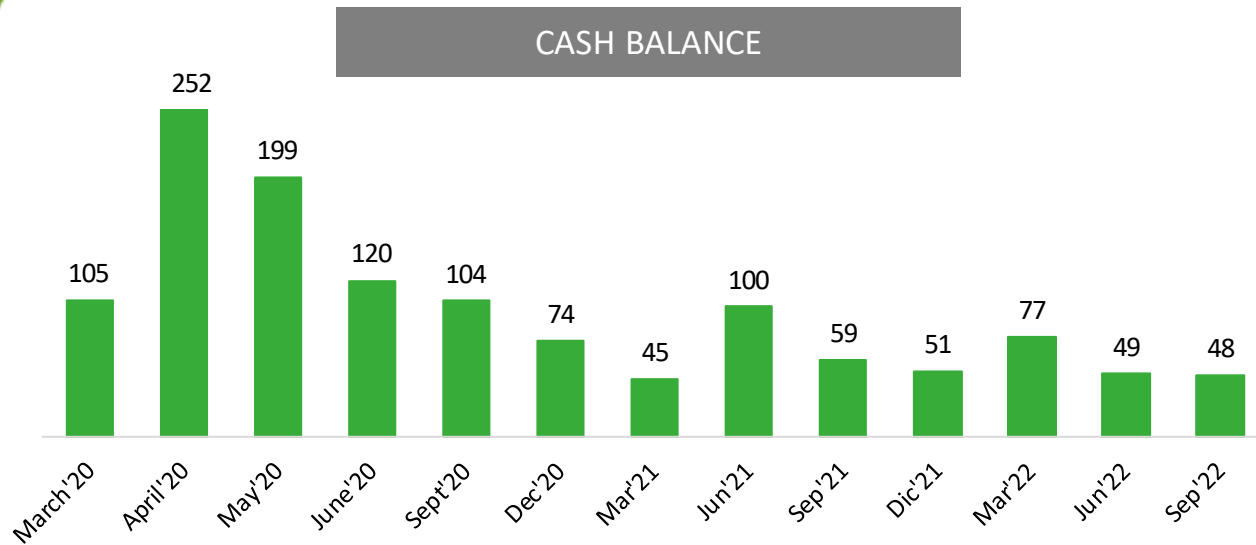
NET INCOME 3Q2022



CASH GENERATION AND LIABILITY MANAGEMENT



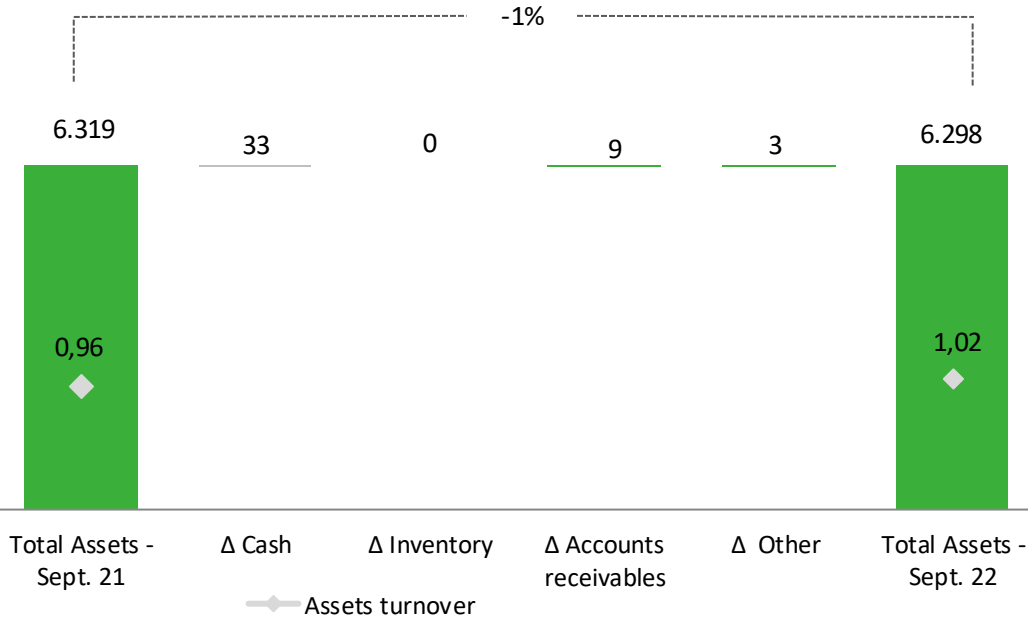
Million Dollars (US\$ mm)



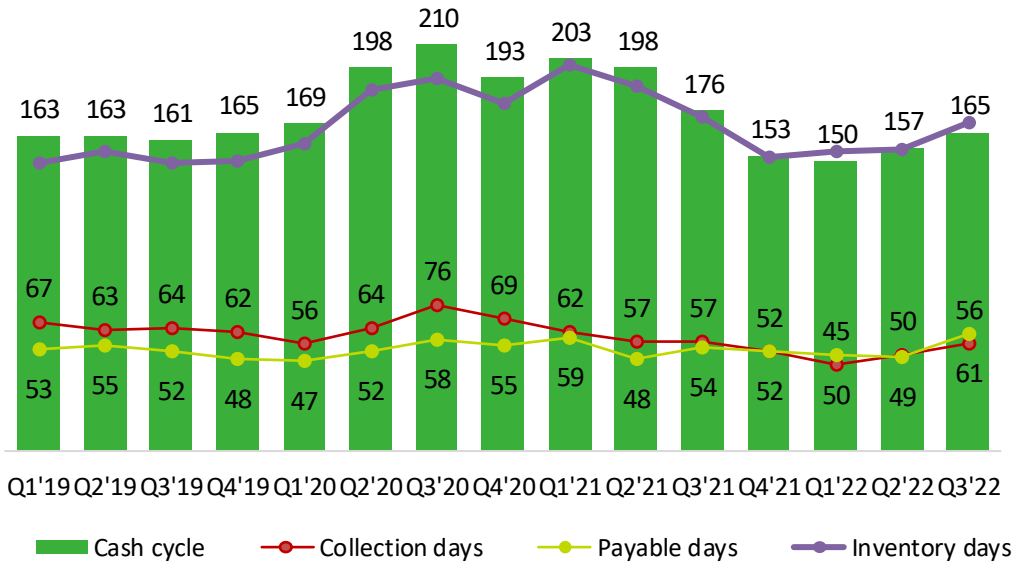
TOTAL ASSETS AND CASH CYCLE

Million Soles (S/ mm)

STATE OF FINANCIAL POSITION



CASH CYCLE



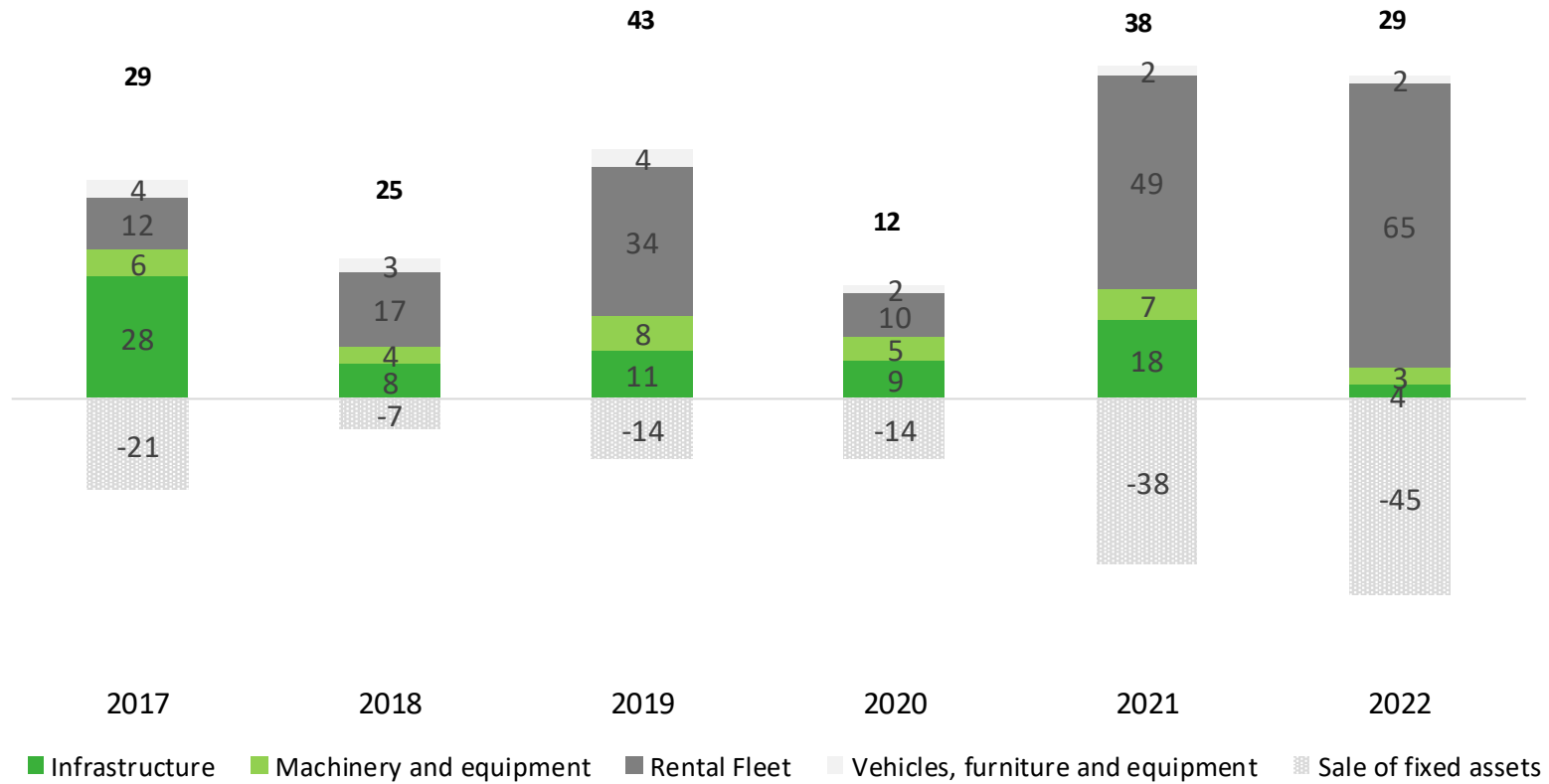
Positive variations
Negative variations



CAPEX

Million Dollars (US\$ mm)

CAPEX – FIXED ASSETS



+ferreycorp