

Earnings Presentation Second Quarter 2022

August 2022



Agenda

1. Introduction
2. Commercial Performance
3. Financial Results

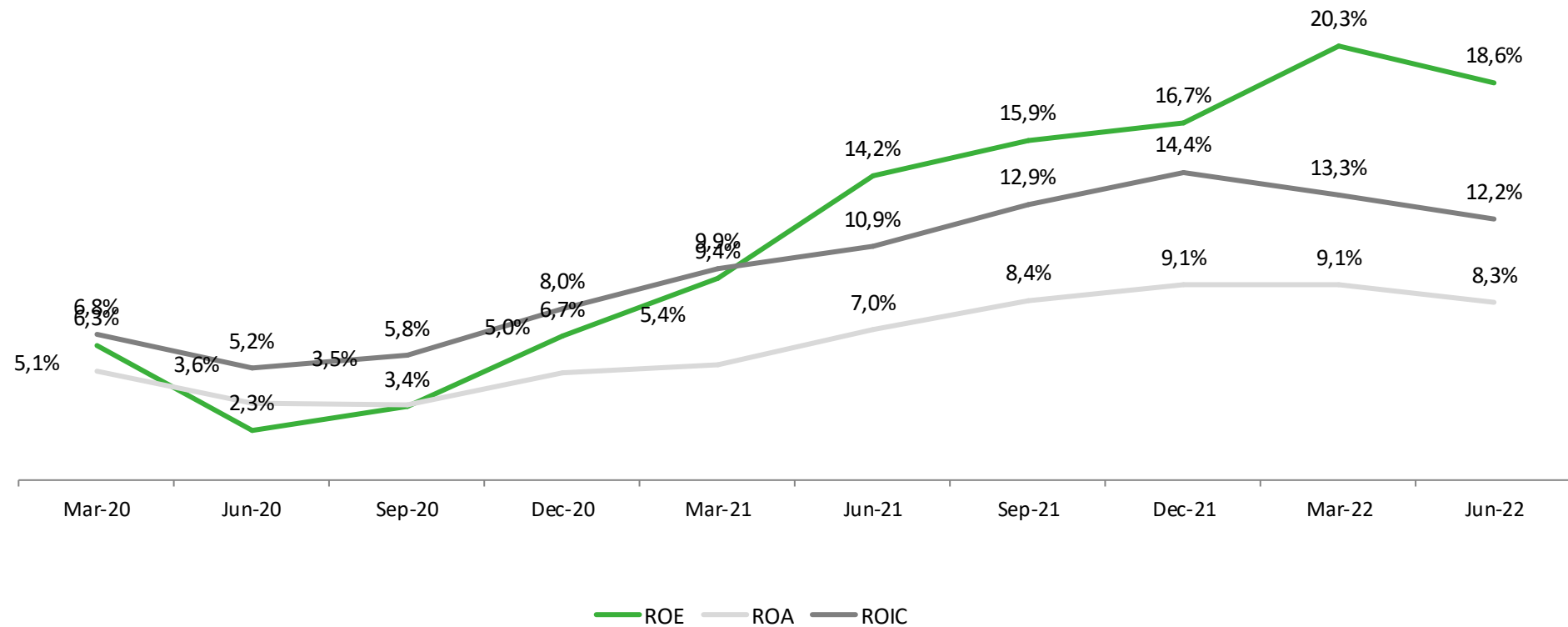


1. Introduction

INTRODUCTION



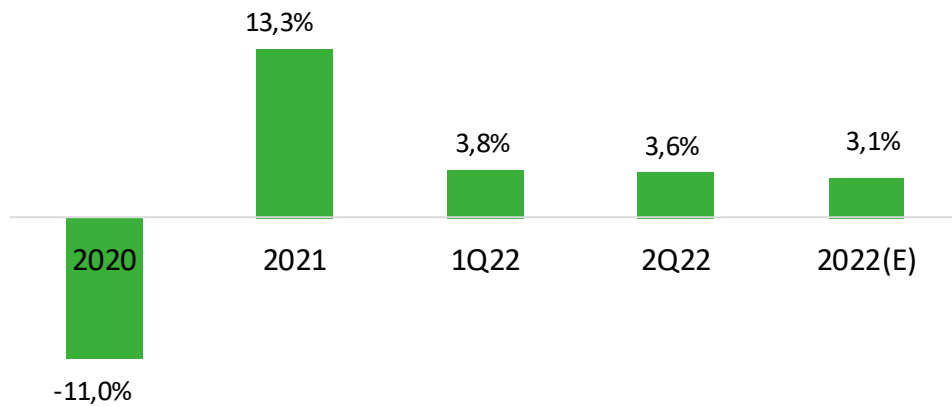
Ferreycorp Profit Ratios



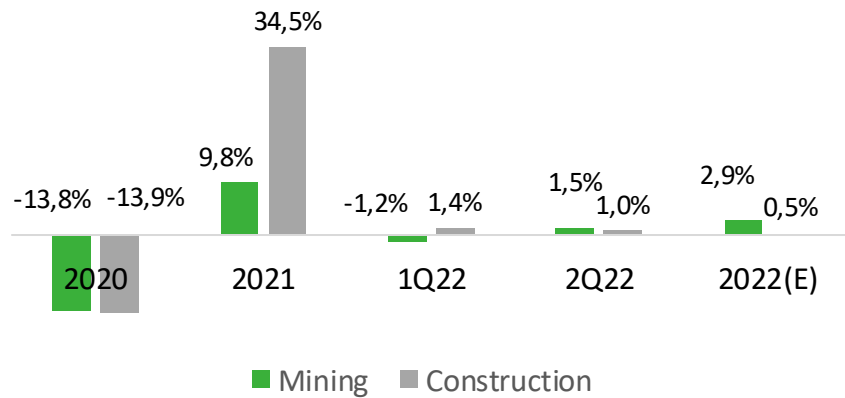
INTRODUCTION



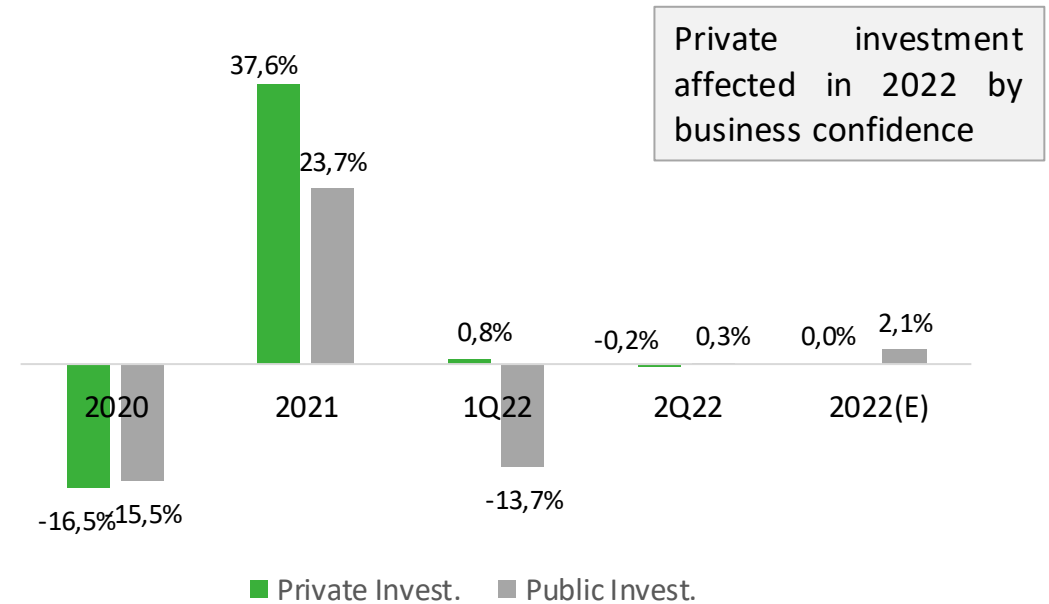
GDP (Var %)



Mining and Construction GDP evolution (Var %)



PUBLIC AND PRIVATE INVESTMENT (Var %)



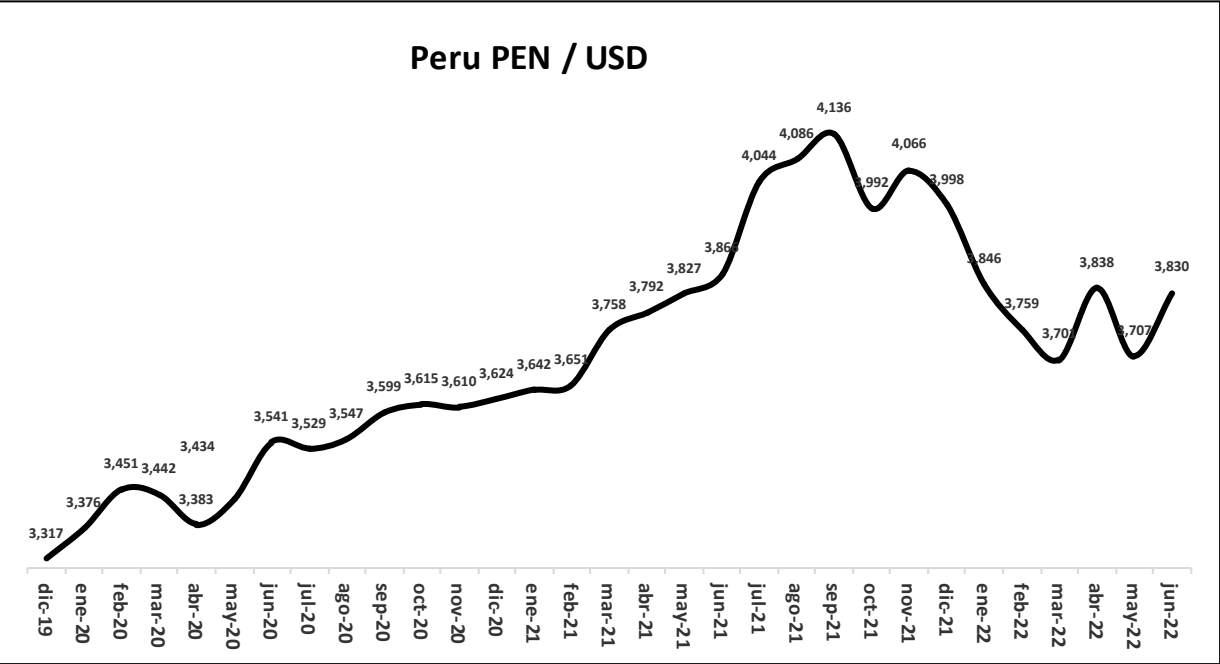
Private investment affected in 2022 by business confidence

Sources: Central Bank Inflation Report as of March 2022 & Apoyo

INTRODUCTION



Peru PEN / USD



Chile CLP / USD



Dividends' payment

- On March 2022, the Shareholders' Meeting approved a cash dividend of S/225.6 million.
- This amount was defined by the upper limit of the dividend policy (60% of free disposal profits).
- On October 2021 an advance cash dividend of S/100 million was paid.
- The remaining S/125.6 million were paid in May 4th 2022.

Sale of Punta Negra facility

- This facility was acquired in 2015.
- The selling price was S/95 million.
- Decision aligned with strategy to optimize existing facilities and take advantage of synergies among the corporations' subsidiaries.



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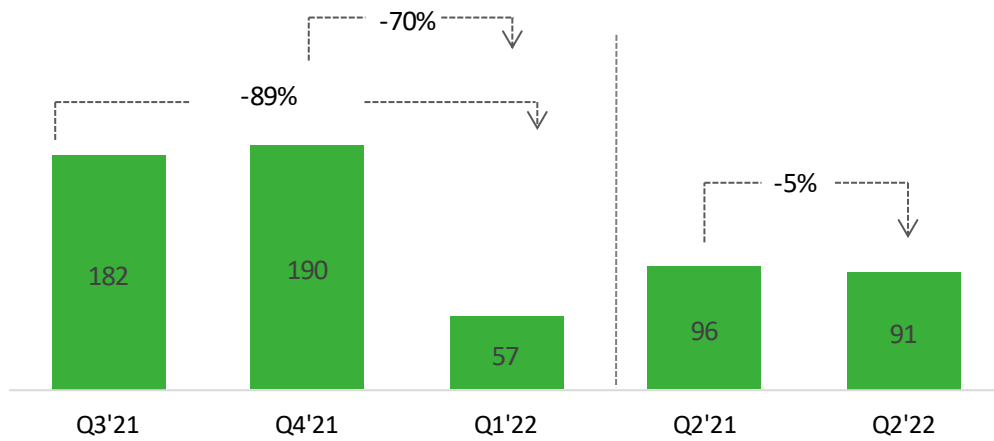
2. Commercial Performance

SALES BY BUSINESS LINES

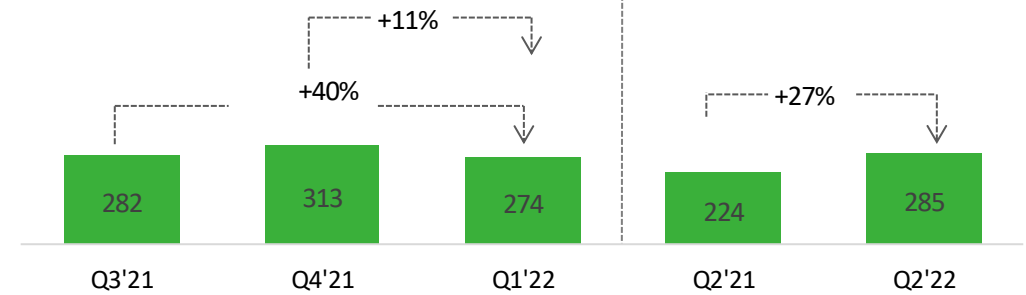
Million Soles (S/ mm)



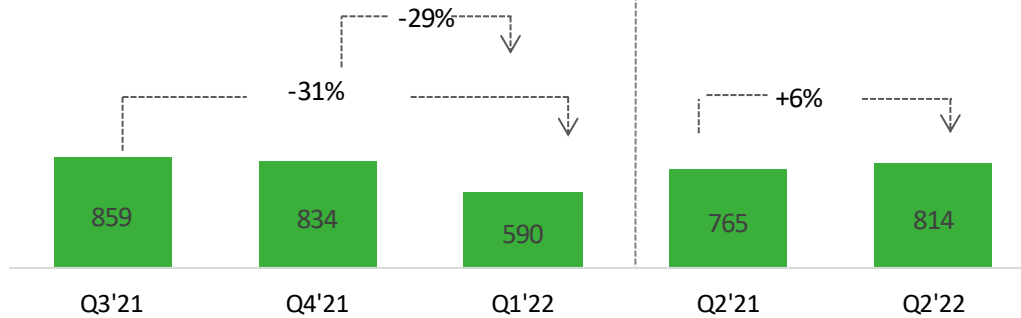
CAT MINING EQUIPMENT



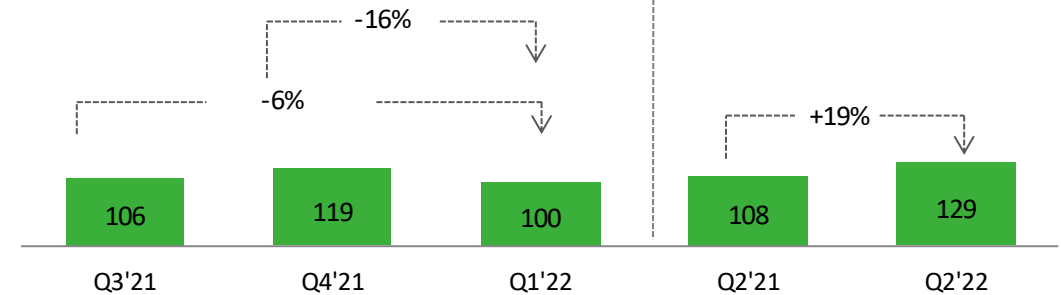
CAT MACHINES AND ENGINES



SPARE PARTS AND SERVICES



RENTAL AND USED





3. Financial Results

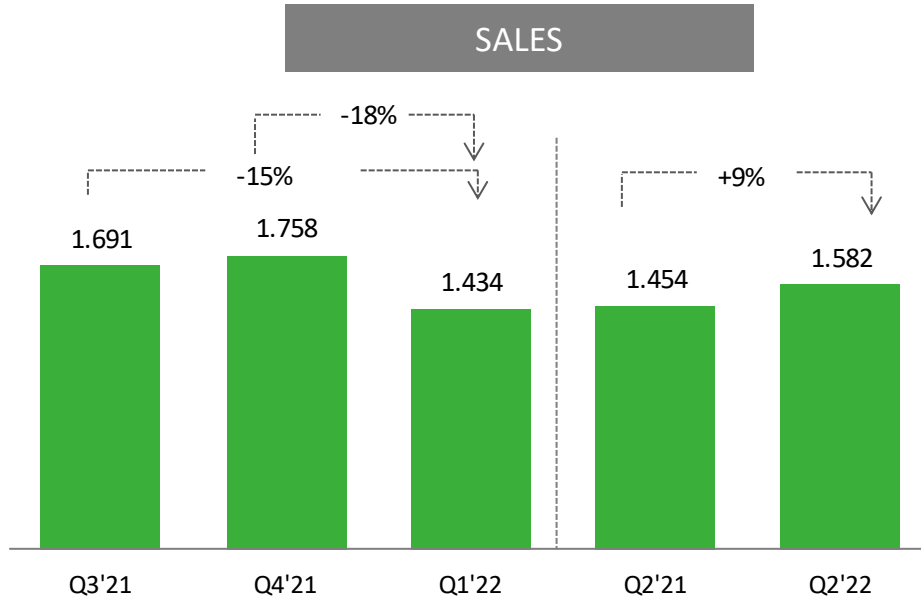
Gross Margin Adj. 2Q2021 = 26.2%, 2Q2022 = 26.1%
 Operating Margin Adj. 2Q2021 = 11.8% ; 2Q2022 = 11.4%
 Ebitda Margin Adj 2Q2021 = 15.8% ; 2Q2022 = 15.1%

FINANCIAL HIGHLIGHTS

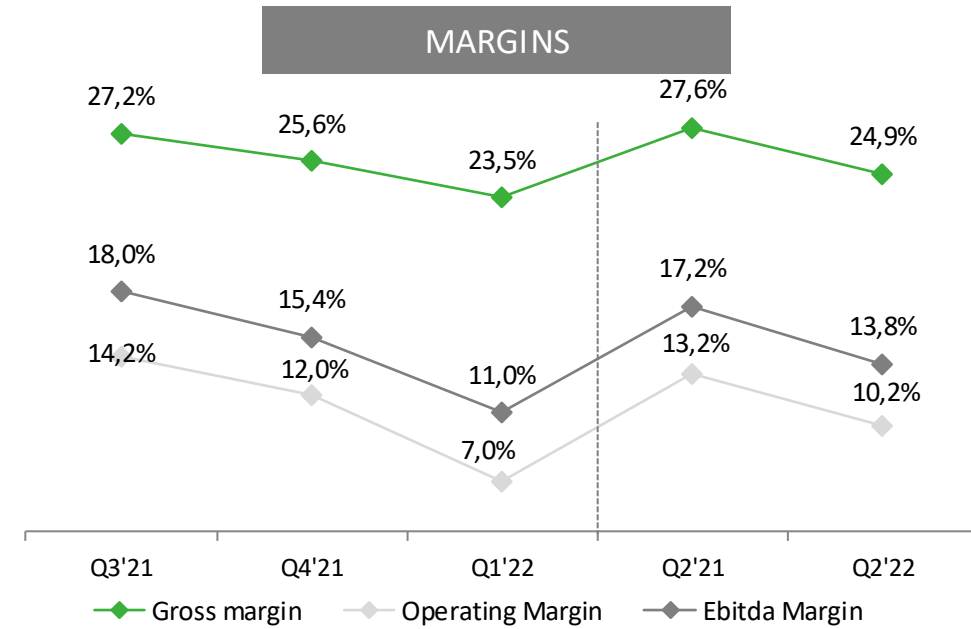
Million Soles (S/ mm)



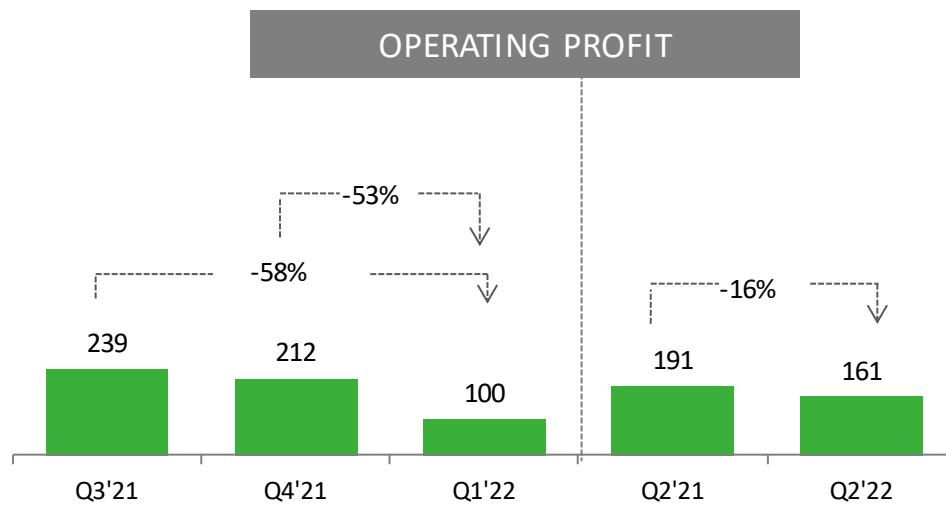
SALES



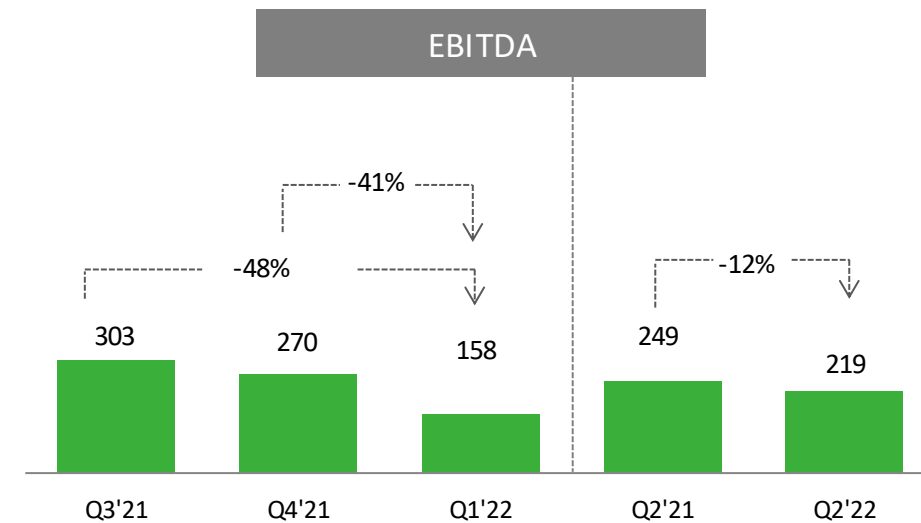
MARGINS



OPERATING PROFIT



EBITDA

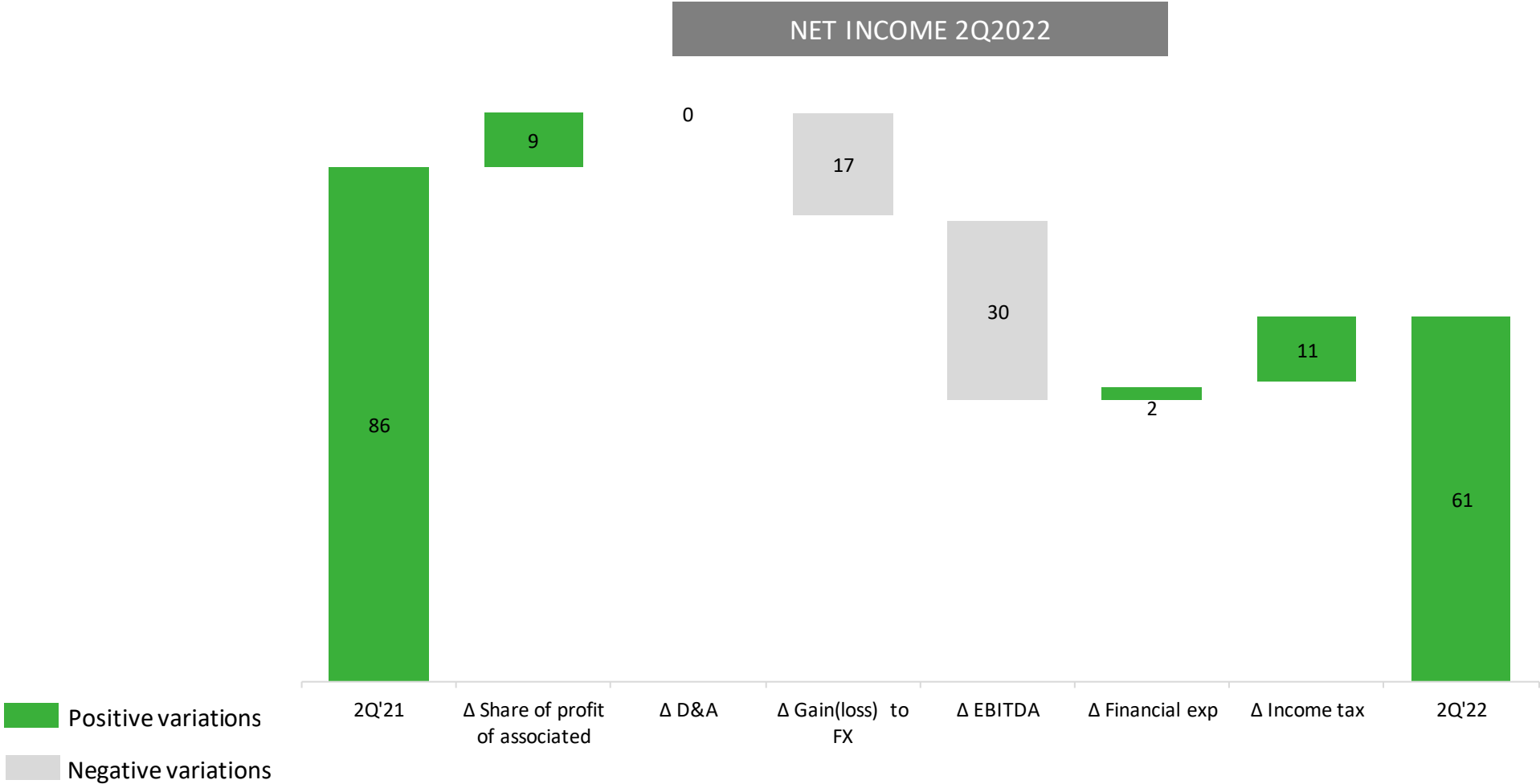


NET INCOME

Million Soles (S/ mm)



NET INCOME 2Q2022

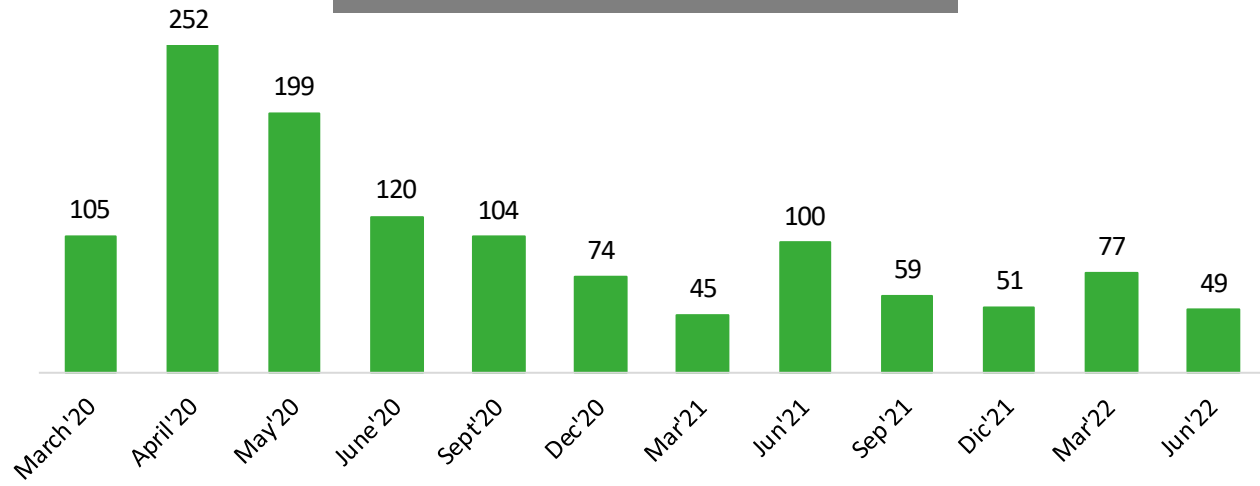


CASH GENERATION AND LIABILITY MANAGEMENT

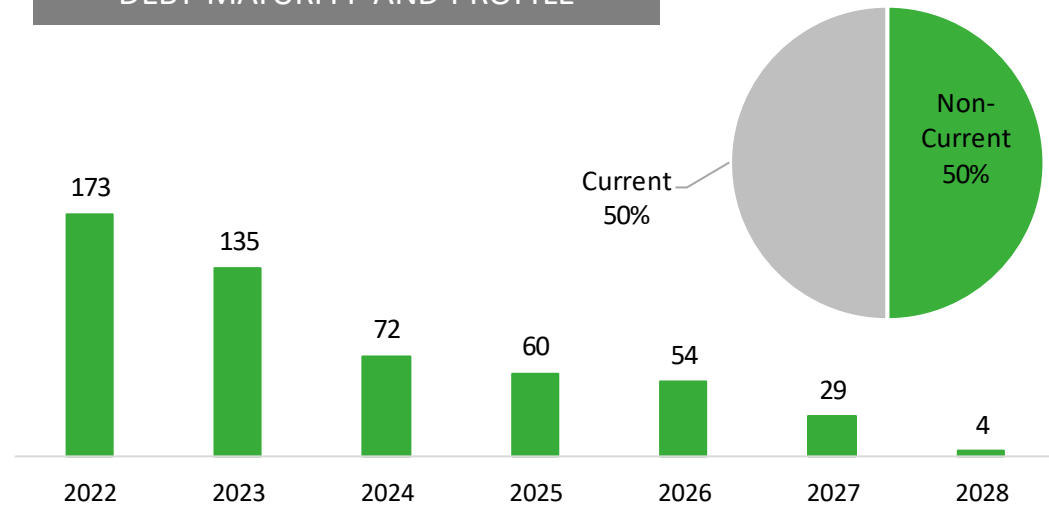


Million Dollars (US\$ mm)

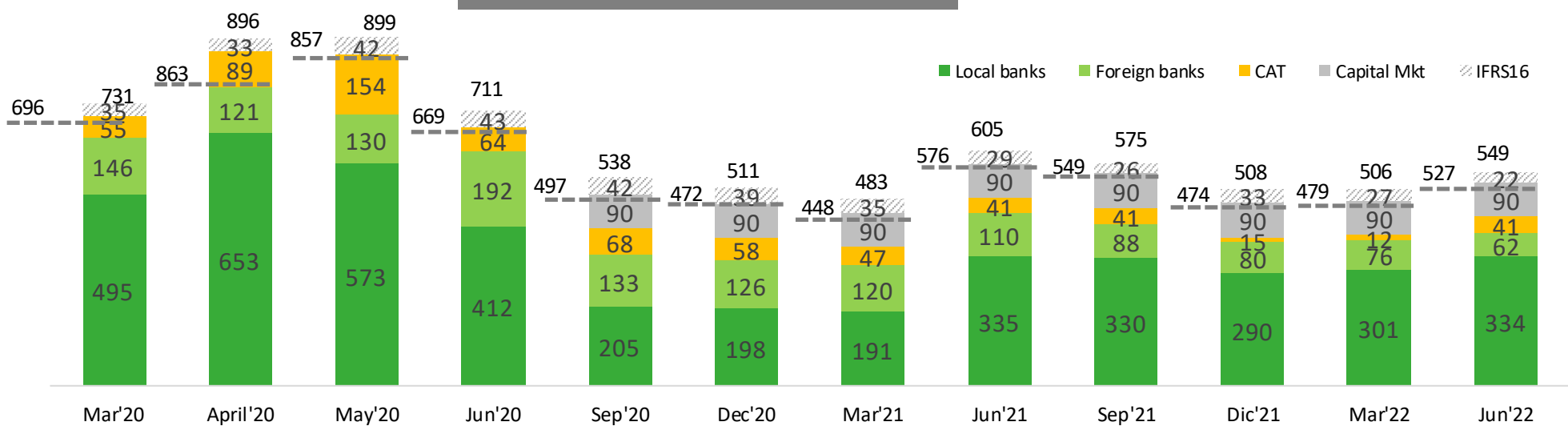
CASH BALANCE



DEBT MATURITY AND PROFILE



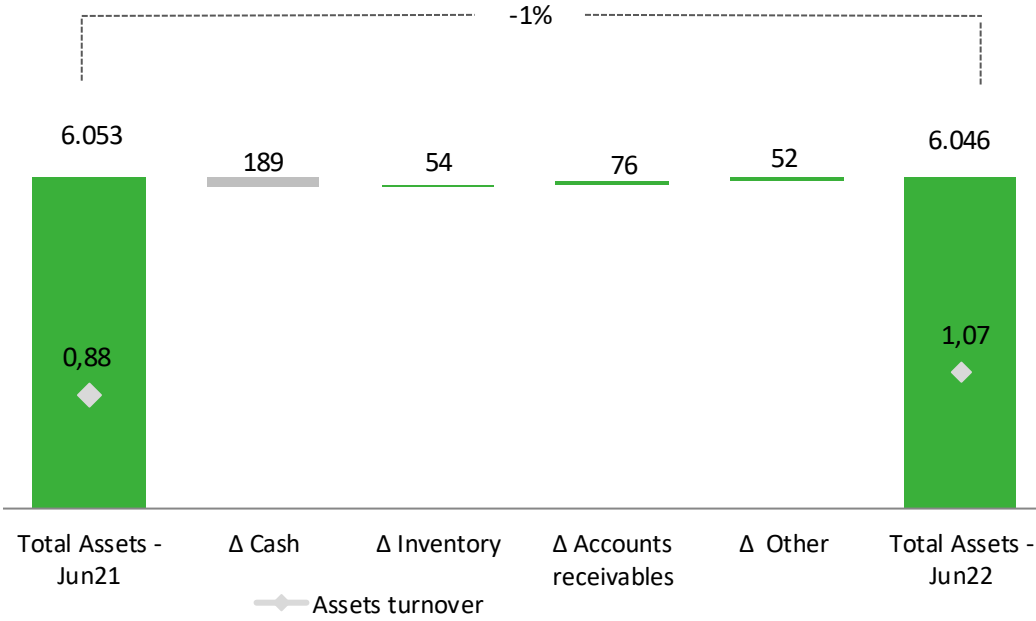
DEBT EVOLUTION



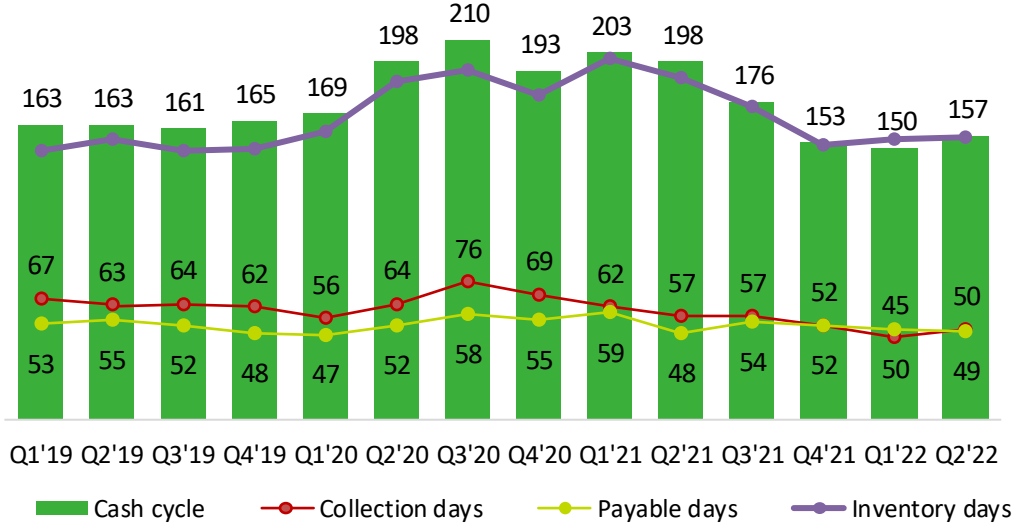
TOTAL ASSETS AND CASH CYCLE

Million Soles (S/ mm)

STATE OF FINANCIAL POSITION



CASH CYCLE



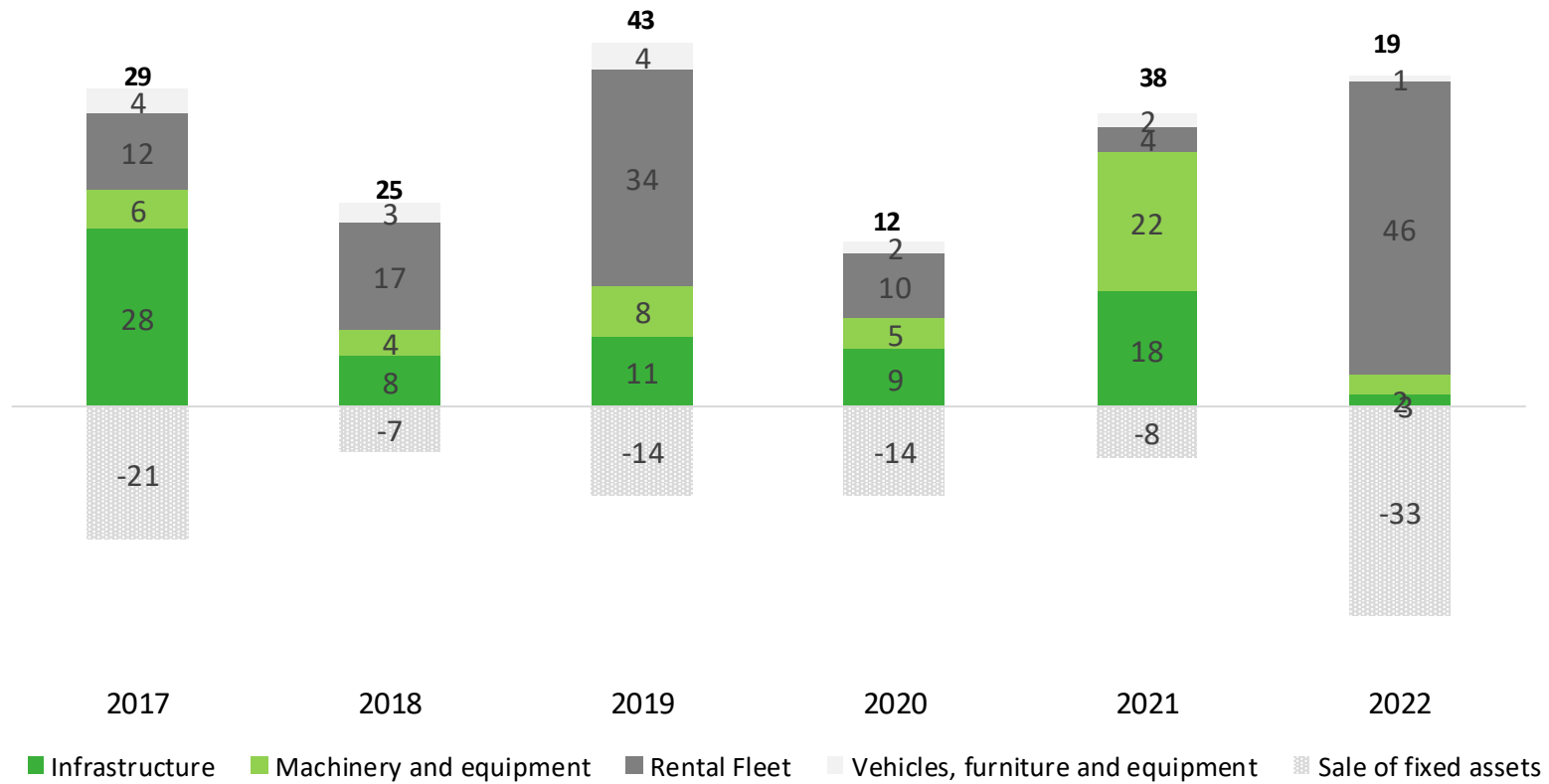
Positive variations
Negative variations



CAPEX

Million Dollars (US\$ mm)

CAPEX – FIXED ASSETS



+ferreycorp