

# Earnings Presentation First Quarter 2022

April 2022



## Agenda

1. Introduction
2. 1Q2022 Financial Highlights
3. Commercial Performance
4. Financial Results

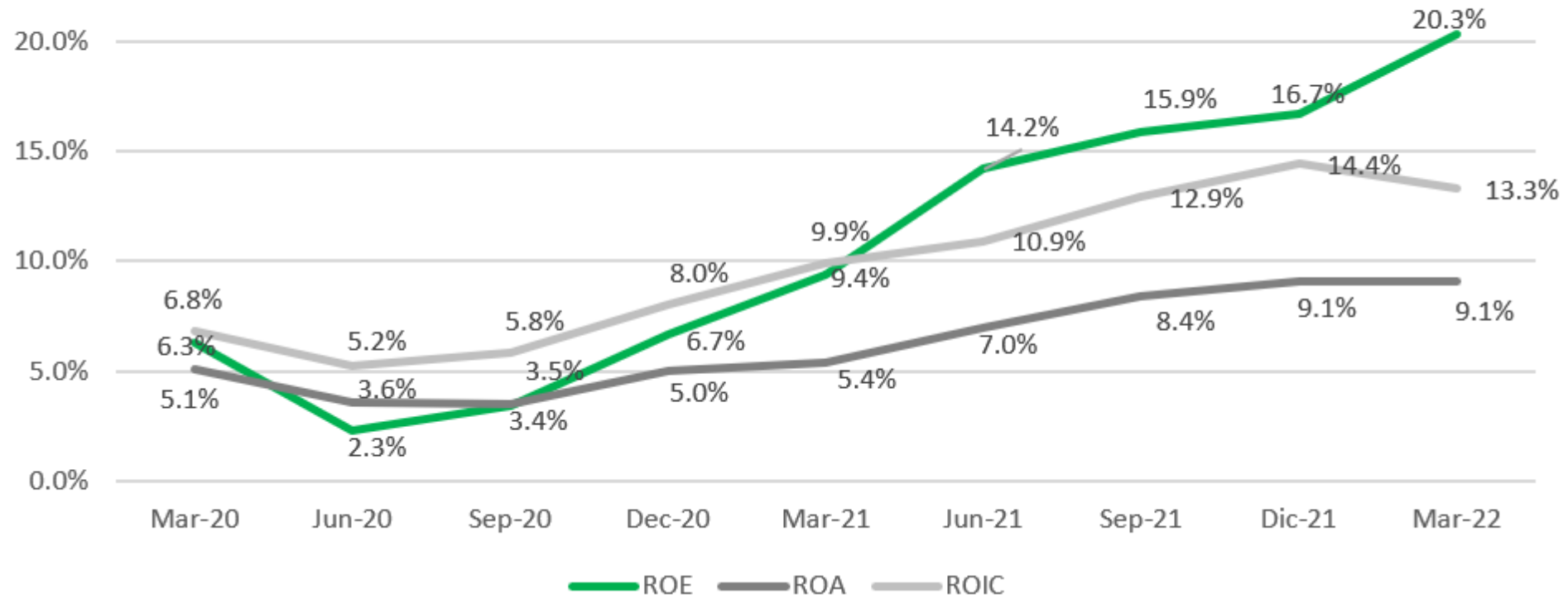


# 1. Introduction

# INTRODUCTION



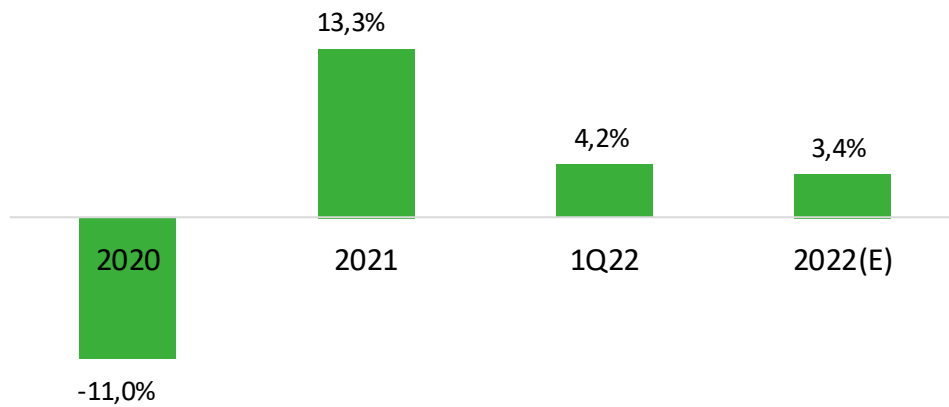
### Ferreycorp Profit Ratios



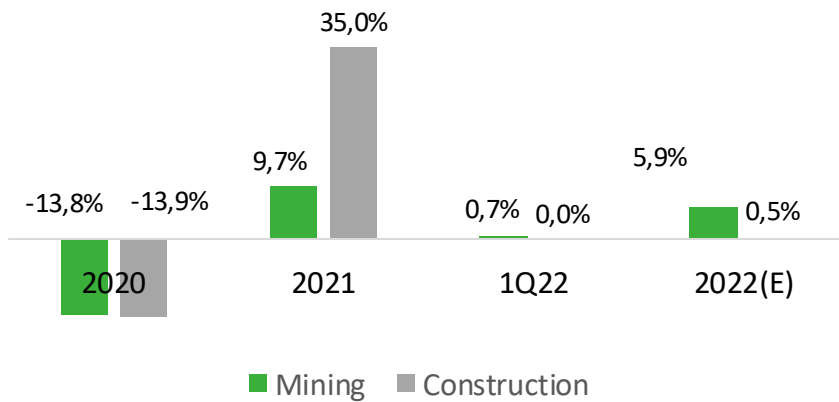
# INTRODUCTION



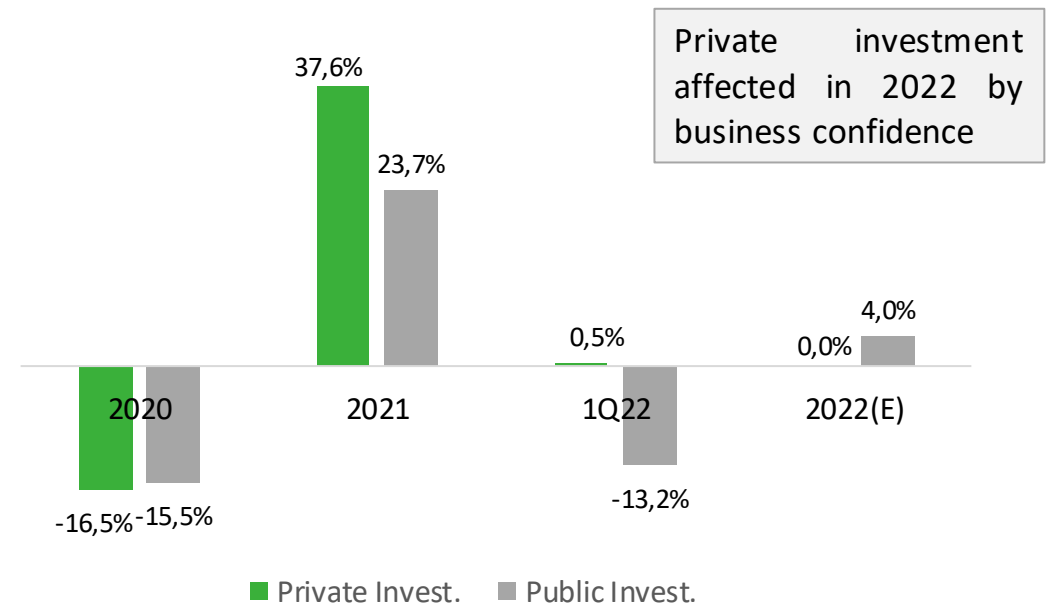
**GDP (Var %)**



**Mining and Construction GDP evolution (Var %)**



**PUBLIC AND PRIVATE INVESTMENT (Var %)**



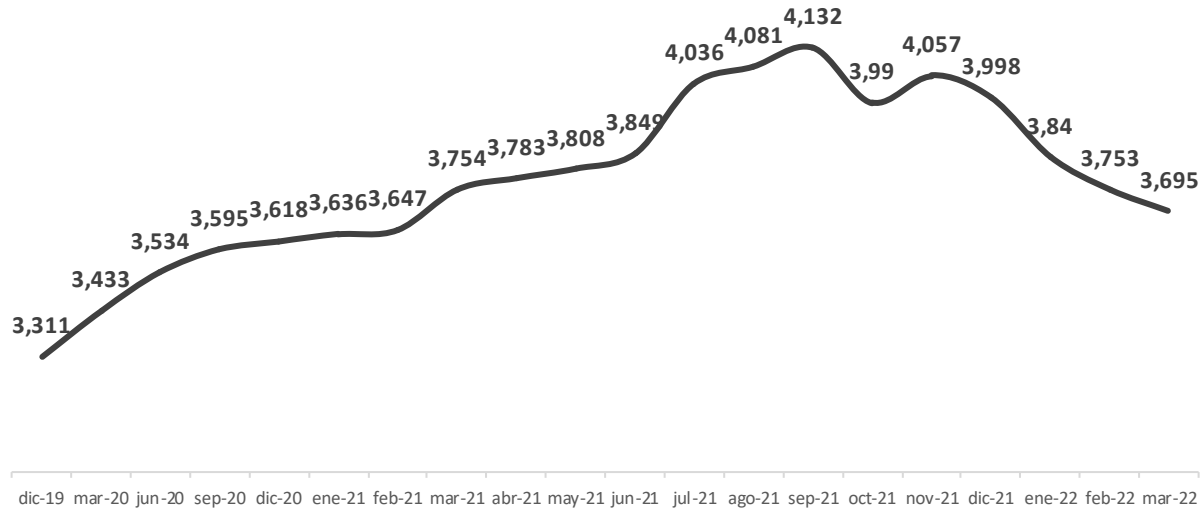
Private investment affected in 2022 by business confidence

Sources: Central Bank Inflation Report as of March 2022 & Apoyo

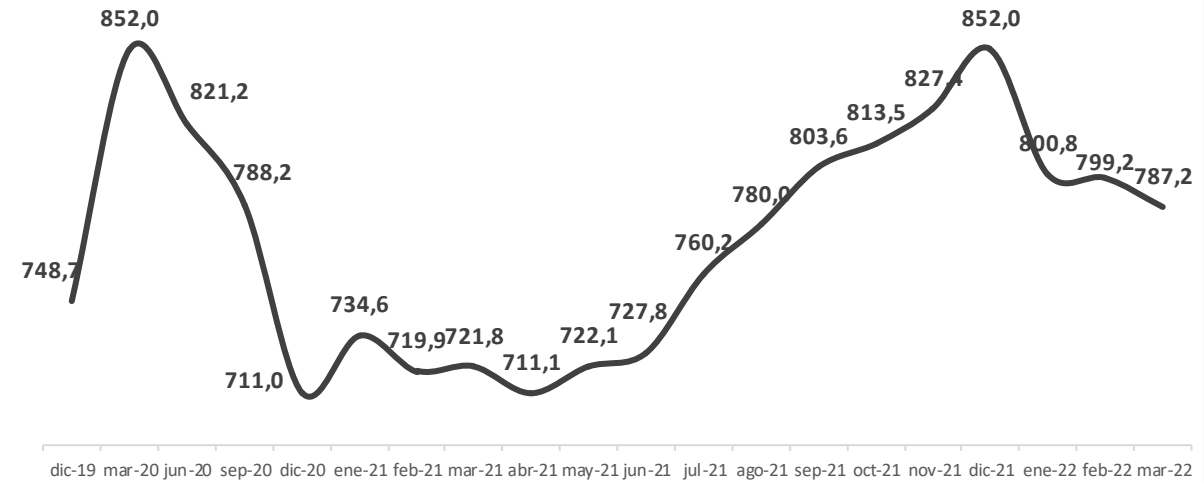
# INTRODUCTION



### Peru PEN / USD



### Chile CLP / USD



## **Dividends' payment**

- On March 2022, the Shareholders' Meeting approved a cash dividend of S/225.6 million.
- This amount was defined by the upper limit of the dividend policy (60% of free disposal profits)
- On October 2021 an advance cash dividend of S/100 million was paid.
- The remaining amount to be paid is S/ 125.6 million, equivalent to thirteen cents per share (S/ 0.1310).
- Payment date: May 4, 2022 (the record day was April 20th).

## **Amortization of treasury**

- The shareholder's Meeting approved the amortization of 12.8 million treasury shares and subsequent capital reduction.
- As of now we have no more treasury shares.
- The repurchase program is still active.

## **2. 1Q2022 Financial Highlights**



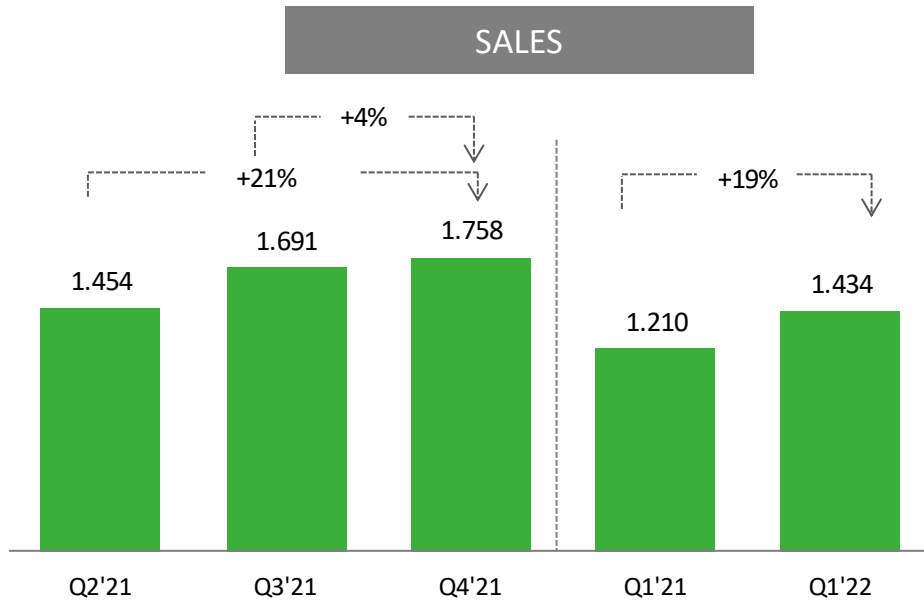
Gross Margin Adj. 1Q 2022 = 25.5% ; 1Q2021 = 26.3%  
 Operating Margin Adj. 1Q 2022 = 9.4% ; 1Q 2021 = 9.6%  
 Ebitda Margin Adj 1Q 2022 = 13.3% ; 1Q 2021 = 14.1%

# FINANCIAL HIGHLIGHTS

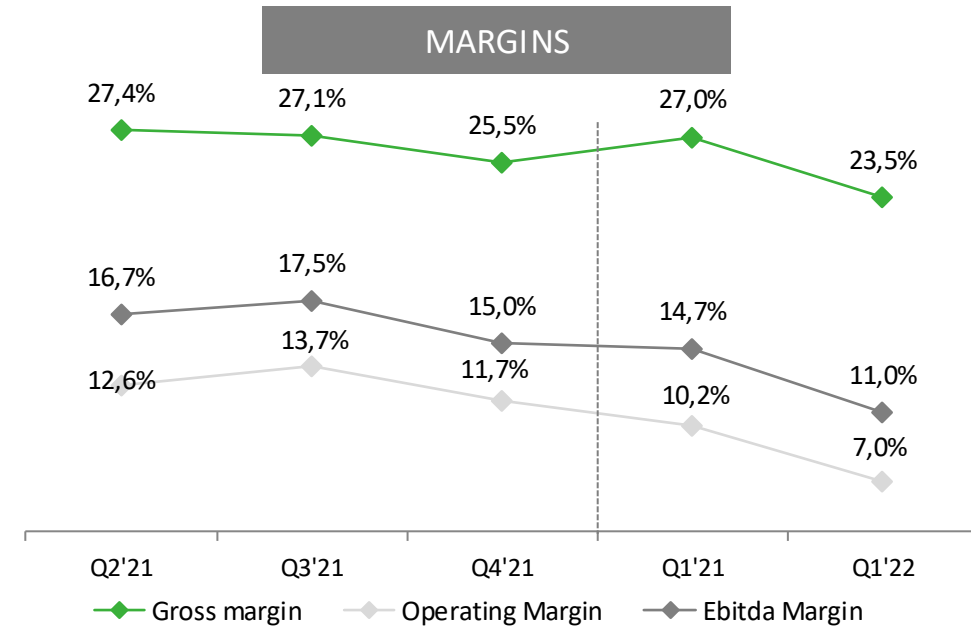
Million Soles (S/ mm)



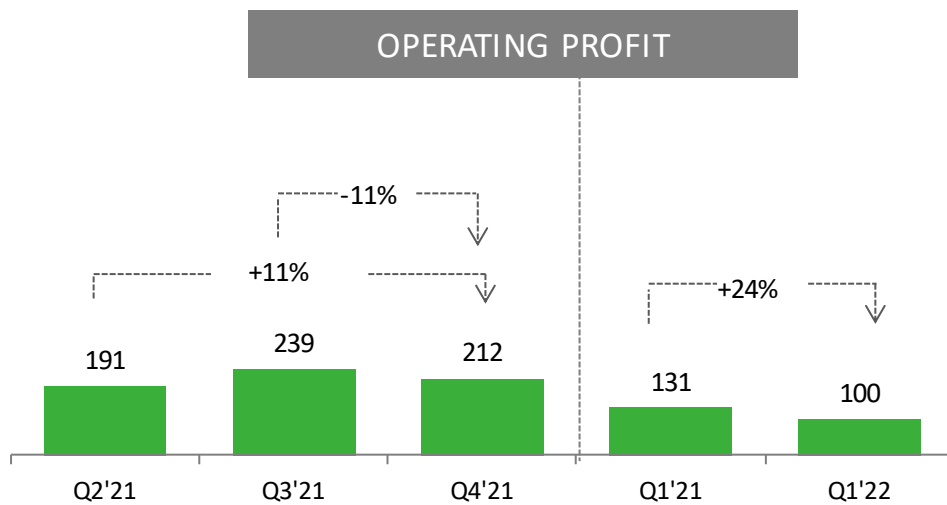
## SALES



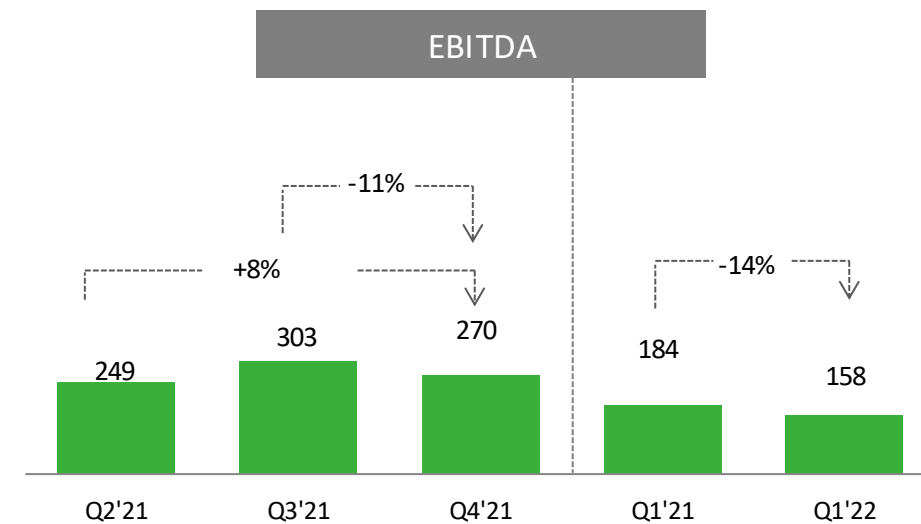
## MARGINS



## OPERATING PROFIT



## EBITDA



# FINANCIAL HIGHLIGHTS

Million Soles (S/ mm)



## NET INCOME 1Q2022





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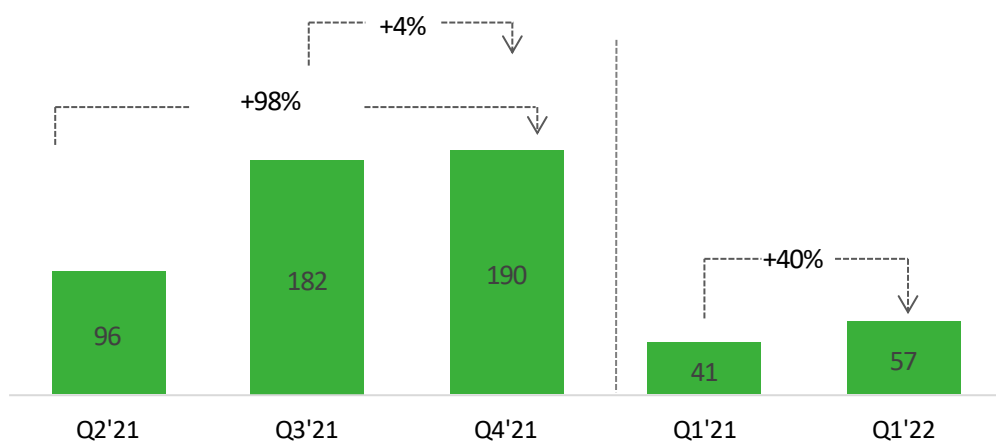
### 3. Commercial Performance

# SALES BY BUSINESS LINES

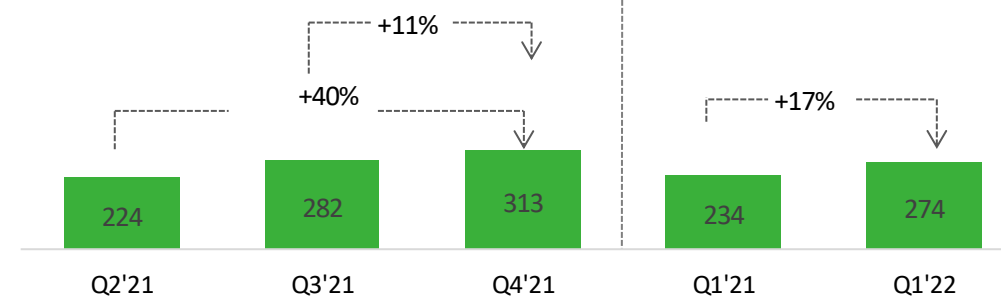
Million Soles (S/ mm)



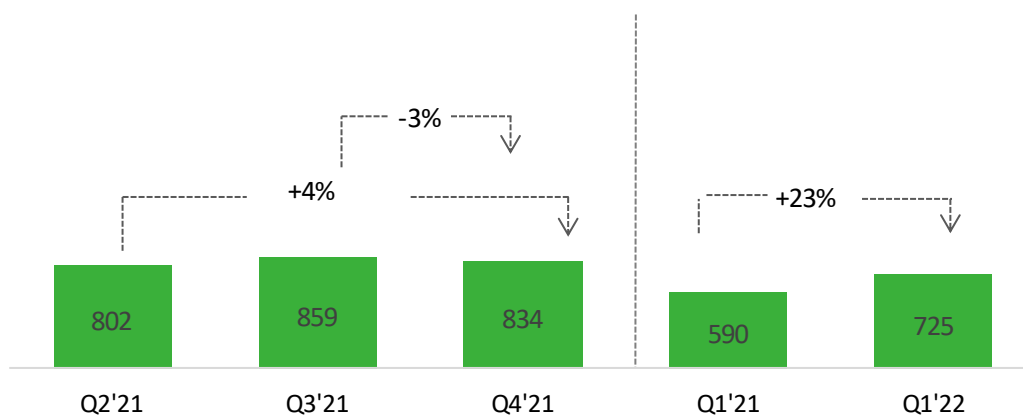
## CAT MINING EQUIPMENT



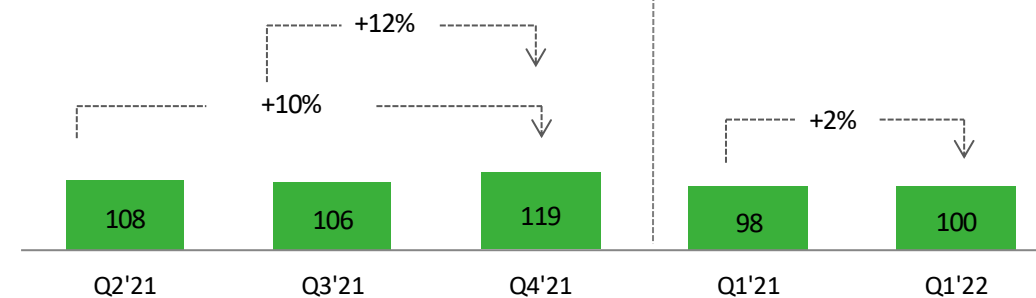
## CAT MACHINES AND ENGINES



## SPARE PARTS AND SERVICES



## RENTAL AND USED



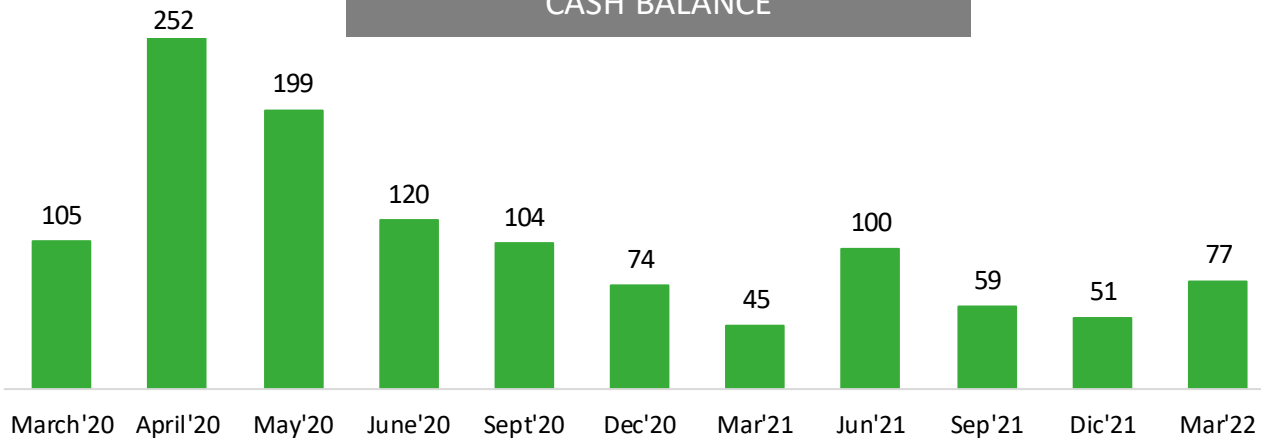
## 4. Financial Results

# CASH GENERATION AND LIABILITY MANAGEMENT

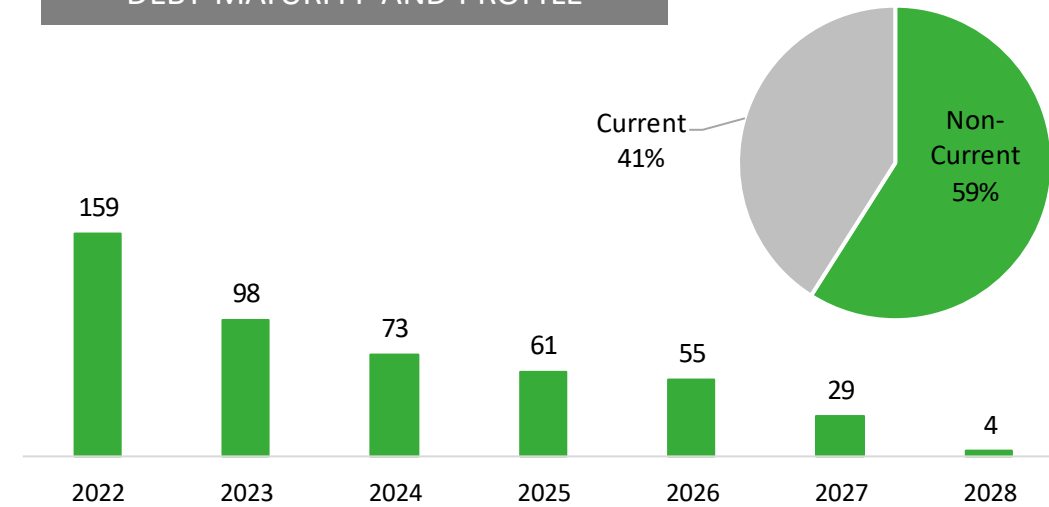


Million Dollars (US\$ mm)

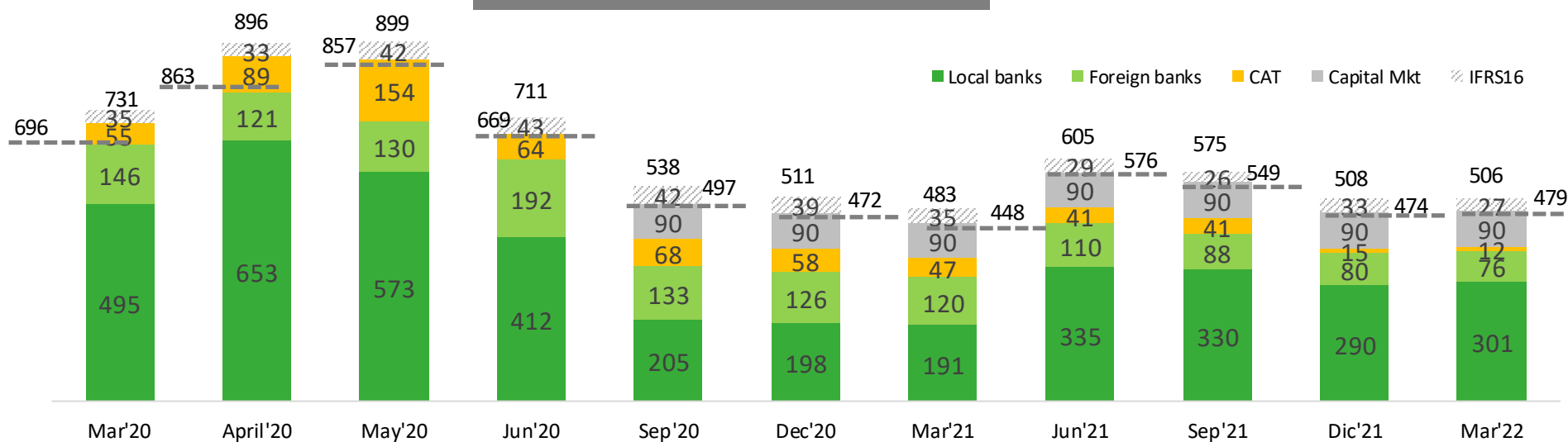
## CASH BALANCE



## DEBT MATURITY AND PROFILE



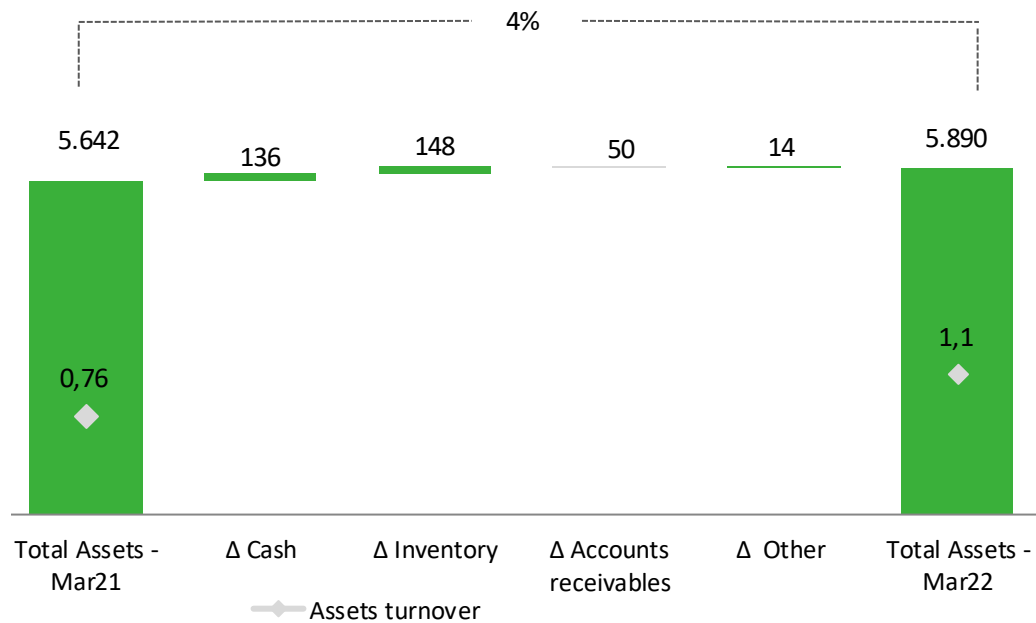
## DEBT EVOLUTION



# FINANCIAL RESULTS

Million Soles (S/ mm)

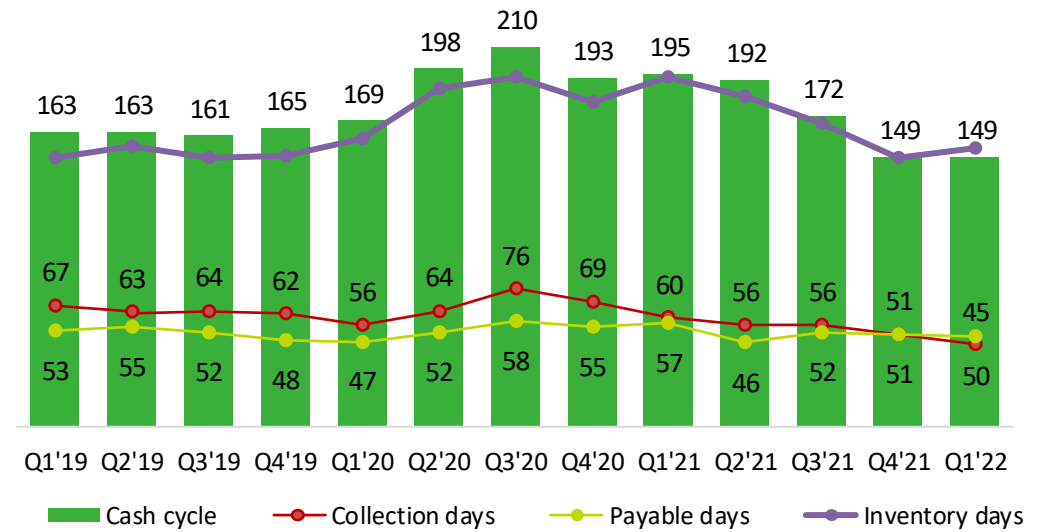
## STATE OF FINANCIAL POSITION



Positive variations

Negative variations

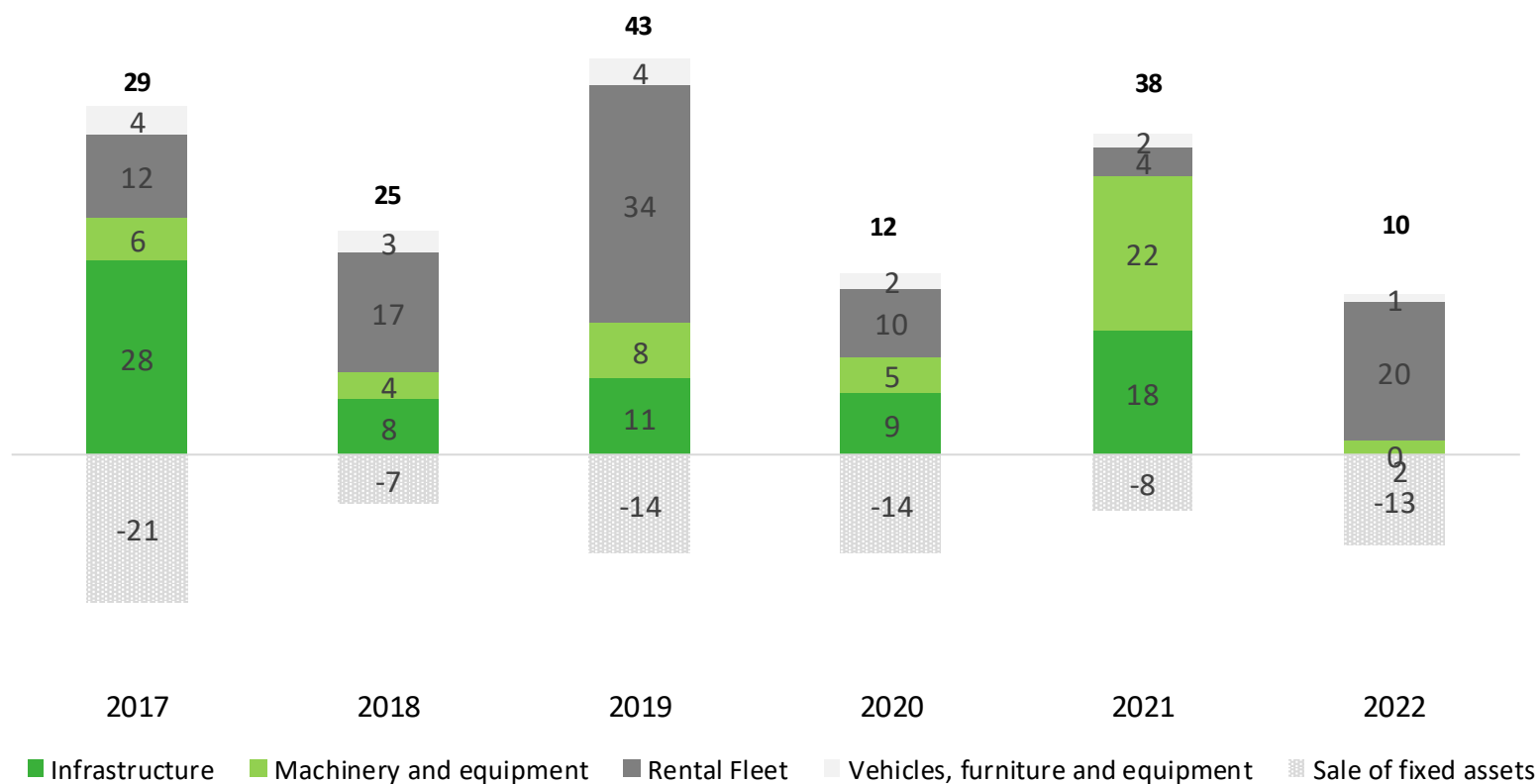
## CASH CYCLE



# CAPEX

Million Dollars (US\$ mm)

## CAPEX – FIXED ASSETS



- Investment in intangible assets reached US\$ **1.8 million** dollars as of March 2022



**+ferreycorp**